Investec Pan Africa Fund

As at end February 2012

This communication is meant to be read only by professional investors, professional financial advisers and, at their exclusive discretion, their clients. It is not to be generally distributed to the public.

Investment aims

The Fund aims to achieve long term total return by investing primarily in African securities. The Fund will normally primarily invest in equity instruments of companies which are either domiciled in Africa or are established in another continent but which derive a significant proportion of their earnings from African countries. The Fund may also invest in the fixed interest securities of African governments and companies which are either domiciled in Africa or are established in another continent but which derive a significant proportion of their earnings from African countries.

Fund overview

The Investec Pan Africa Fund offers access to investment opportunities in African markets. In recent years, far-reaching and pervasive changes in sovereign governance on the African continent have changed the way many of these economies operate. The continent now offers a growing range of high-quality and attractively valued companies. With the rapid growth in demand for goods and services, companies often gain considerable pricing power and volume growth, which can lead to investment opportunities with robust earnings growth and high margins.

The Fund aims to generate long-term total returns and is managed based on a bottom-up investment process, where the selection of individual stocks determines geographic and sector exposure. The Fund focuses on African companies but may invest in companies that are listed on any of the world's stock exchanges, as long as the majority of that company's business is located in Africa. We believe that African companies tend to be under-researched relative to those listed companies operating in developed markets and that there is therefore potential for our fund managers to uncover valuation anomalies and opportunities for growth.

Despite the positive changes on the continent, the region continues to be hampered by pockets of political and economic instability. If these localised problems were to significantly worsen, or spread into other regions, the Fund's investments could be negatively affected.

Monthly performance %

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Calendar YTD
2005	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	-0.5	-0.5
2006	6.2	-2.0	2.2	2.9	-6.4	-2.6	3.4	6.9	0.2	3.0	1.3	4.0	20.0
2007	2.7	4.6	3.8	6.4	3.0	3.8	2.2	0.2	4.4	8.3	2.2	3.6	55.4
2008	-1.2	5.7	0.4	3.1	-0.3	-2.6	-2.4	-9.0	-9.9	-25.0	-14.5	-0.4	-46.3
2009	-17.5	-5.0	6.1	8.11	21.5	6.1	3.1	1.0	7.6	0.5	-0.9	۱.6	35.7
2010	5.0	-0.3	7.9	-0.4	-4.4	0.8	4.2	-3.9	4.4	6.5	1.7	۱.6	24.8
2011	-3.0	-2.9	-6.1	3.7	3.2	-4.1	-1.6	-8.9	-9.7	3.3	-7.6	-1.3	-30.8
2012	4.8	8.2											13.4

Annualised average returns %

	l year %	3 years (ann %)	5 years (ann %)	Since Fund launch (ann %)
Investec Pan Africa Fund A Acc	-16.7	19.2	0.6	4.6
I month USD LIBOR +4%	4.2	4.3	5.6	6.3
Relative performance	-21.0	14.9	-5.0	-1.8

Past performance should not be taken as a guide to the future and there is no guarantee that this investment will make profits; losses may be made. Returns will vary with market action, fee levels and taxes and in certain market conditions losses may be exaggerated.

Performance data source: Lipper and Investec Asset Management, NAV based, (net of fees, excluding initial charges), total return, in US dollar. Performance would be lower had initial charges been included. The performance quoted is of actual performance post A share class launch date 01.02.06, and synthesised performance pre-share class launch date. The synthesised performance is based on oldest share class since fund launch, S share class, and takes into account the difference in total fees between the S share class. and the A share class. Returns to individual investors will vary in accordance with their personal tax status and tax domicile.



Key facts

Portfolio manager:	Roelof Horne
Fund size:	US\$185.1 million
Fund launch date:	30.11.05
Domicile:	Guernsey
Risk level:	High

'A' Share class charges

Maximum initial charge:	5.0%
Annual management fee:	1.5%
Performance fee:	20.0%

(The performance fee is additional to the annual management fee and is charged annually as 20% of performance in excess of I month USD LIBOR + 4%, with a High Water Mark)

Other information

Pricing:	I 2 midnight UK (forward pricing) Monthly		
Pricing frequency:			
Minimum	US\$100.000		
investment:	030100,000		

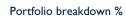
'A' Share class codes

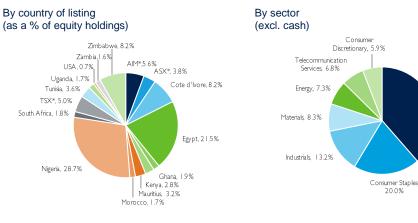
Sedol:	B0VZ3K4
ISIN:	GB00B0VZ3K42
MEX ID:	GMPAA
Bloomberg:	INVPNAA

Out of the Ordinary"



Investec Pan Africa Fund





Cash content of the Fund as at 29 February 2012: 9.9%.

*AIM refers to UK & Alternative Investment Marketing, ASX refers to the Australian Stock Exchange; and TSX refers to the Toronto Stock Exchange. Source: Investec Asset Management.

Important information

This communication is not for general public distribution. If you are a private investor and receive it as part of a general circulation, please contact us at +44 (0)20 7597 1900.

The value of this investment, and any income generated from it, will be affected by changes in interest rates, general market conditions and other political, social and economic developments, as well as by specific matters relating to the assets in which it invests. The Fund's investment objective will not necessarily be achieved and investors are not certain to make profits; losses may be made.

All the information contained in this communication is believed to be reliable but may be inaccurate or incomplete.

Any opinions stated are honestly held but are not guaranteed and should not be relied upon.

This communication is provided for general information only. It is not an invitation to make an investment nor does it constitute an offer for sale. The full documentation that should be considered before making an investment, including the offering memorandum, which sets out the fund specific risks, is available from Investec Asset Management.

This communication should not be distributed in countries where its distribution is not authorised or is unlawful. In the US, this communication should only be read by institutional investors, professional financial advisers and, at their exclusive discretion, their eligible clients, but must not be distributed to US Persons. THIS INVESTMENT IS NOT FOR SALE TO US PERSONS.

Outside the US, telephone calls may be recorded for training and quality assurance purposes. Issued by Investec Asset Management Limited which is authorised and regulated by the Financial Services Authority, March 2012.

Contacting us

UK/Europe 2 Gresham Street London EC2V 7QP

UK/Europe: +44 (0)20 7597 1900 If calling within the UK: 0800 389 2299 enquiries@investecmail.com

US

Financials 38.6%

666 5th Avenue 15th Floor New York, NY 10103

US toll free: +1 800 434 5623 usbrokersupport@investecmail.com

