

June 15, 2011

Overview

Metals & Mining, North America

2011 Teach-In

MORGAN STANLEY
RESEARCH
North America

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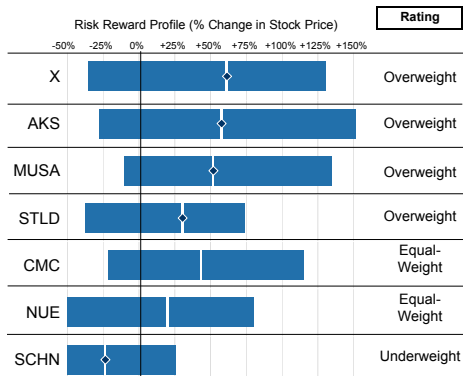
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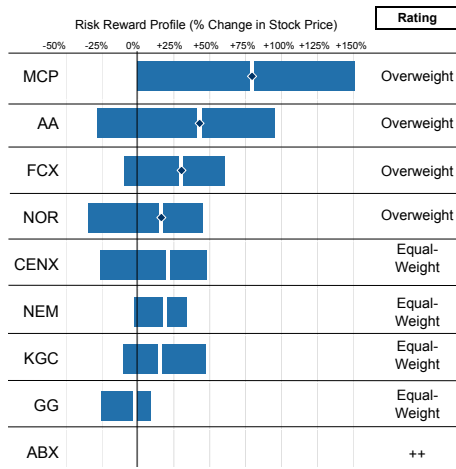
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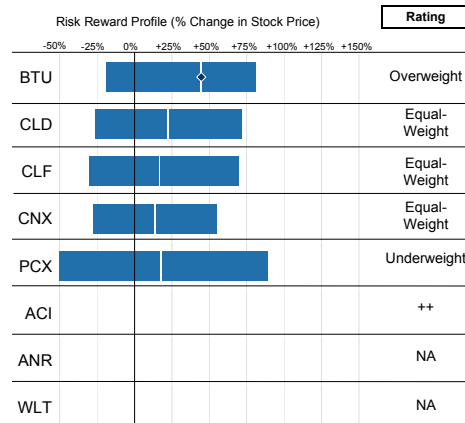
Evan Kurtz (Steel)



Pareto Misra (Metals & Gold)



Wes Sconce (Coal & Iron Ore)



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Introducing the team

Evan L. Kurtz, CFA – Vice President – Steel Focus

- **Joined Morgan Stanley in 2006**
- **6 Years of Sell-Side Experience (5 Years of Steel)**
- **8 Years of Industry Experience**
 - **Sales, Project Management and Engineering at United Technologies and Johnson Controls**
- **New York University (Stern), MBA**
- **University of Rochester, BS (Electrical Engineering)**

Pareto Misra, Ph.D – Vice President – Non-Ferrous and Gold Focus

- **Joined Morgan Stanley in 2007**
- **6 Years of Sell-Side Experience**
- **3 Years of Industry Experience**
 - **Process Engineer at Nucor**
- **Carnegie Mellon University, Ph.D (Materials Sciences)**
- **Indian Institute of Technology, BT (Metals and Metallurgical Engineering)**

Wes Sconce – Associate – Coal Focus

- **Joined Morgan Stanley in 2004**
- **5 Years of Sell-Side Experience**
- **Swarthmore College, BA (Economics)**

Metals & Gold

Key Investment Themes

Aluminum – Prefer AA as it is a net-long alumina producer with downstream earnings

leveraged to recovery: Aluminum has been the best performing LME metal in 2011, benefitting from slowing supply growth in China, rising costs, LME delivery issues and improving demand. We prefer AA because we see its earnings driven by higher volumes in downstream segments and improving exposure to spot alumina prices, not just aluminum. Alcoa's alumina sales are moving to spot index-based pricing.

Copper – Investors overly bearish copper; FCX's advantaged growth not priced in:

We expect copper prices to rebound in 2H, driven by restocking in China and improvement in OECD demand. Key to upside for FCX is organic growth opportunities at attractive costs.

Gold – May face 2H headwinds: Gold faces headwinds in 2H from withdrawal of QE2 in the US and peaking of EM inflation. Organic growth, cost control and wise capital allocation are key for gold miners, as multiples continue to compress.

Rare Earths – Market to remain tight in 2011-13: Chinese export REO prices have more than doubled ytd, while Chinese domestic prices have tripled, indicating domestic resource constraints and success in controlling illegal mining.

Top Picks: AA and FCX

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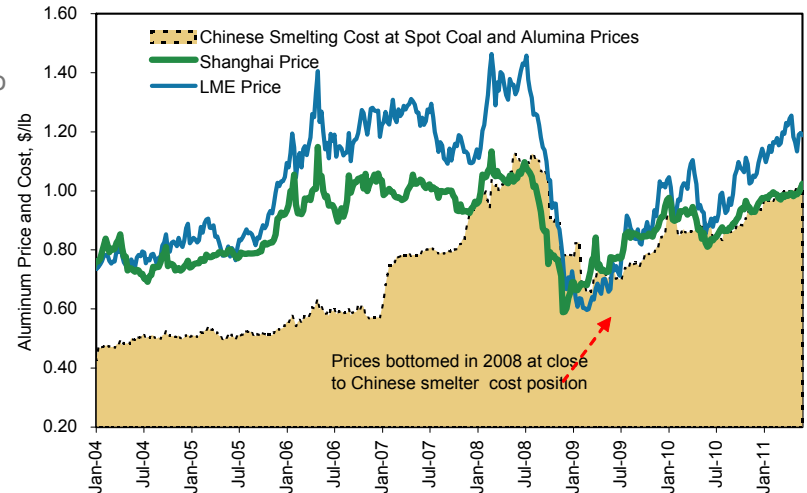
Commodity Price Assumptions

	Aluminum	Alumina	Copper	Gold	REO
	\$/lb	\$/T	\$/lb	\$/oz	\$/Kg
Spot	1.15	400	4.15	1520	175 <i>(\$57 within China)</i>
2011e	1.19	411	4.45	1400	
2012e	1.23	438	4.60	1330	47
2013e	1.31	471	3.80	1250	47

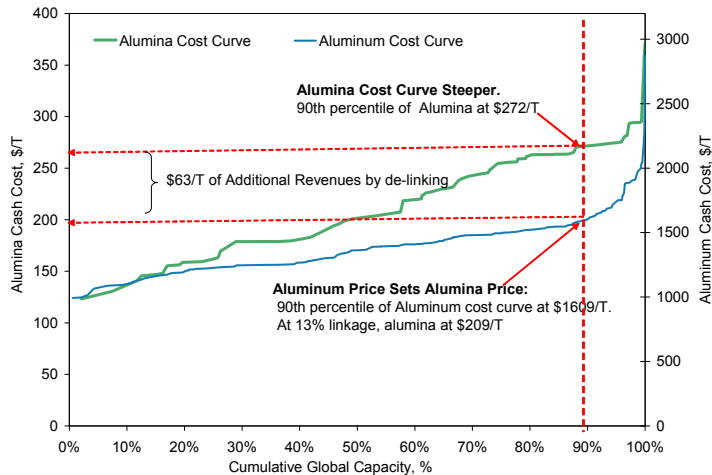
Aluminum - Record Inventories Limit Upside But Slowing Chinese Supply Growth, LME Delivery Issues, and Demand Improvement Provide Support

- **Chinese aluminum production to remain constrained.** We believe that China will become a net importer of primary aluminum as demand outpaces supply and as we expect a continued focus on restraining energy use by major industrial consumers because of the adoption of the new Five-year Plan with a strong emphasis on resource efficiency. Our commodity team expects China to have a net aluminum deficit of ~300kt this year and ~100kt in next two years
- Physical market remains tight. ~80% of total LME stocks still tied-up in financing deals. A sharp increase in warehouse delivery time is adding to physical tightness.
- Near record LME inventories and risk of unwinding of financing contracts may limit price upside, but we expect slowing supply growth, physical tightness, demand improvement, investment interest, and costs to provide price support.
- Transition to a spot-priced alumina market set to continue in 2011. Traditional linkage system of pricing no longer adequately reflects alumina variable and total costs.

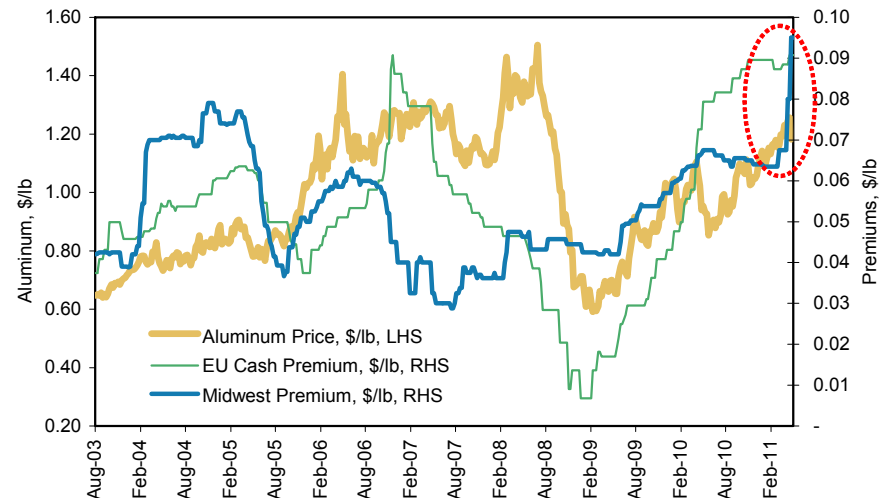
Aluminum Production Costs in China Have Been Rising



Aluminum Cost Curve Does not Reflect Key Drivers of Alumina Production Costs



Spot Premiums Have Rallied Due to Physical Tightness



Alcoa (AA, \$15, Overweight, Price Target \$22)



Source: FactSet, Morgan Stanley Research

Investment Thesis

- Our \$22 price target is based on 12x normalized earnings potential of \$1.80.
- We think Alcoa can increase alumina pricing as recent spot transactions suggest the company has room to increase linkage rate.
- Following the shedding of non-core businesses, downstream segments are better positioned to earn cost of capital, which is not reflected in shares

Key Value Drivers

- The aluminum price. We believe aluminum prices are well supported near current levels based on energy prices, FX and demand pick-up.
- Improving exposure to spot alumina market. AA's alumina sales are transitioning to spot index-based pricing, with 20% of volumes re-setting annually. Spot prices were 12% higher than AA's 2010 average realized price. AA's JV AWAC is the largest alumina supplier in free market.
- LT mid-stream and downstream earnings potential. Operating margins should improve as key end-markets recover. We estimate \$2.4 bn in normalized EBITDA from Flat-Rolled & Engineered Products segments.

Potential Catalysts

- Western smelters lose access to cheap hydro-power as demand for "green power" increases.
- Pick up in key end-markets demand – particularly aerospace (3Q11).
- Strong government focus on restraining wasteful energy consumption and end of preferential power prices in China leads to capacity cuts.

State of Play and Potential Risks

- Aluminum prices are up 6.1% YTD as aluminum receives a cost support from high energy prices.
- Key risks: (1) Slowdown in key end-markets, (2) increase in Chinese aluminum exports (3) sharp supply response in alumina depresses spot pricing.

Price Target \$22		Based on 13x our normalized EPS estimate of \$1.80, implying a 4.7% RoA, 50bp higher than the last 15-year average to give credit for restructuring, capital spending and cost cutting.
Bull Case \$30	12x Bull Case 2011 EPS of \$2.50	Economic recovery continues through 2010. Stronger than expected economic growth drives a V-shaped recovery for aluminum demand. Global economy grows by 5.3% in 2011 and 5.7% in 2012. Prices remain above \$1.25 in 2011–12.
Base Case \$22	13x mid-cycle earnings at \$1.80	2010 recovery in prices proves sustainable, but high inventories and over-capacity keep a lid on prices. LME inventory continue to decline in 1H11 allowing prices to stabilize near the marginal cost of production. Demand from key-markets improves as global GDP grows 4.2% in 2011 and 4.5% in 2012.
Bear Case \$9	1.1x Tangible Book Value per share	Chinese over-production and unwinding of financing deals leads to over-supply in the market. Prices come under pressure as market surplus grows. Premiums decline as materials comes off the financing contracts. Global GDP grows 3.1% in 2011 and 3.1% in 2012

Alcoa – Normalized Earnings Power – Driven by Higher Operating Rates in Downstream

Segment	Production Capacity, T	10-year Avg. EBITDA/T	10-year Avg. ATOI/T, \$/T	EBITDA, \$ mm	ATOI, \$ mm	Methodology
Alumina	16,827	70	41	1,346	774	higher Than 1999-2009 average margin
Aluminum	3,827	410	233	1,569	892	Based on 1999-2009 average margin
FRP				1,000	500	Running at 90% utilization rate
EP&S				1,300	725	Running at 90% utilization rate
Total Segment				5,215	2,891	
Impact of LIFO					-	
Interest Income					20	
Interest Expense					(280)	
Minority Interest					(330)	
Corporate Expense					(280)	
Restructuring & Other charges					-	
Discontinued operations					-	
Other					-	
Net income					2,021	
EPS					\$1.75	

Source: Company Data, Morgan Stanley Research estimates

Downstream currently running at ~70% rate

All data in \$ mn unless indicated

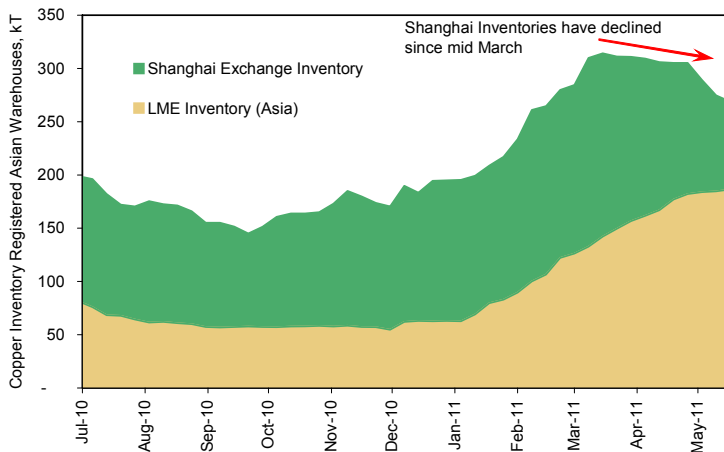
Flat Rolled Products									
	Shipments kt	Op. rate	Revenues	Fixed Costs	Variable Costs	Total Costs	EBITDA	ATOI	
1Q10 Results	379	75%	1,435	443	885	1,328	107	30	
2Q10 Results	420	75%	1,574	443	975	1,418	156	71	
3Q10 Results	448	80%	1,645	443	1,053	1,496	149	66	
4Q10 Results	411	~80%	1,623	443	1,042	1,485	138	53	
1Q11 Results	446	80%	1,892	443	1,277	1,720	172	81	
Engineered Products & Solutions									
	Shipments kt	Op. rate	Revenues	Fixed Costs	Variable Costs	Total Costs	EBITDA	ATOI	
1Q10 Results	46	67%	1,074	307	614	921	153	81	
2Q10 Results	50	67%	1,122	307	622	929	193	107	
3Q10 Results	51	67%	1,173	307	652	959	214	114	
4Q10 Results	50	68%	1,215	307	704	1,011	204	113	
1Q11 Results	55	71%	1,247	307	710	1,017	230	130	

Source: Company Data, Morgan Stanley Research

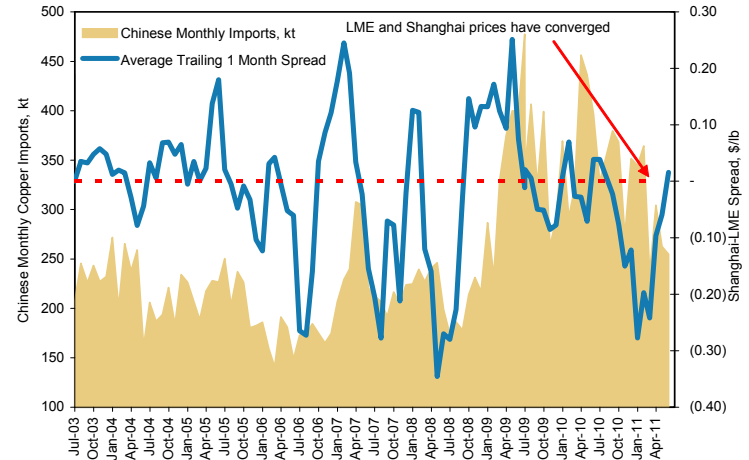
Copper - Signs Of Chinese Restocking Continue To Build

- Despite concerns of further tightening in China, copper has remained firm above \$4.00/lb.
- Copper fell only 1% and FCX 2% WoW despite a 36% YoY decline in May Chinese copper imports, suggesting near-term lackluster Chinese demand is already priced in shares.
- Chinese copper premiums have remained stable at ~\$100/t since late May, up from their trough of ~\$20/t during late Feb- late May, signaling that Chinese buyers remain active.
- Brookhunt estimates that during April-May, the overall Chinese bonded copper inventory has been reduced by ~50% from peak 600-700kt levels in 1Q.
- Emergence of new physically backed investment products introduces a new component to physical demand for copper

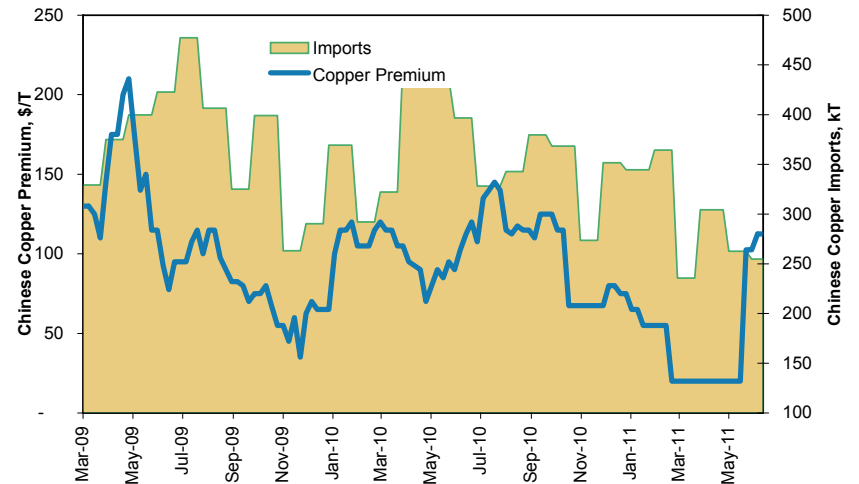
Shanghai Copper Inventories Have Declined to Near 2010 Trough Levels; LME Asia Stocks Are Stabilizing



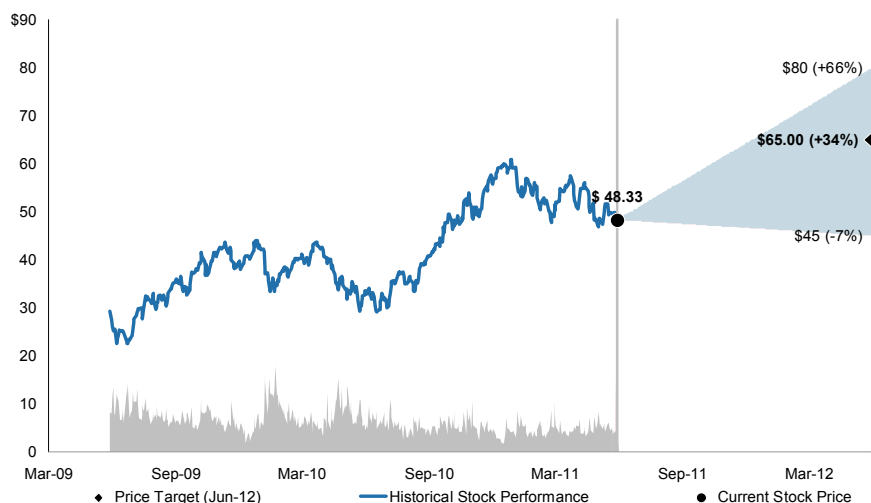
LME-SHFE Arb Has Closed, Which Should be Supportive to Chinese Copper Imports



Shanghai Premiums Have Recently Rebounded



Freeport McMoRan (FCX, \$48, Overweight, Price Target \$65)



Source: FactSet, Morgan Stanley Research

Why Overweight?

- We believe FCX is an attractive play on copper, our preferred base metal. Shares are pricing in \$3.80/lb copper, 17% below our 2012 forecast.
- Growth opportunities. We see supply issues continuing to challenge the copper industry. We expect FCX to grow volumes by ~35% in 2011-15 (vs. 13% for the industry), capitalizing on brownfield growth opportunities at its long-lived operations.
- Attractive cost structure. We think FCX's position on the cost curve will improve.

Current State of Play

- Copper price. YTD copper has averaged 4.37/lb, (2006-10 average \$3.04).
- Global inventory/consumption ratio remains ~30% below the 30-year average.
- Chinese imports fell 35% MoM in Feb, but due to irregular seasonality, in our view.

Key Value Drivers

- Copper Play. We forecast \$4.45/lb copper in 2011 and \$4.60 in 2012. Macro concerns may keep prices volatile, but we would consider this a buying opportunity based on our constructive view on copper.
- Growth. Opportunities at Tenke, Grasberg, Climax, El Abra, Cerro Verde and several North American operations.
- Costs. Better economics at Grasberg and lower cost Tenke and Cerro Verde expansions should help reduce overall cost of operations

Potential Catalysts

- Capital return announcements.
- Growth projects: Advancement of Cerro Verde (feasibility study in 2Q11), Climax (potential 2012 start-up), Tenke, Morenci and El Abra should drive volume growth.
- Copper related: LME inventories begin to decline; Shanghai prices move above LME, Chinese imports rebound strongly.

Key Risks

- Beyond restocking, OECD demand disappoints.
- Dilutive M&A to use excess cash.
- China tightens lending, imports remains weak in 2H11.

Price Target \$65		Based on 4.9x 2011e EBITDA at \$4.45 copper price and 3.85 bn lbs p.a. copper. Multiple consistent with historical trading..
Bull Case \$80	4.3x Bull Case 2011 EBITDA	Strong copper prices and growth above 5 bn. Unprecedented global stimulus, EM industrialization, and recovery in the US and Europe lead to a sharp risk rally. Global economy grows 5.3% in 2011; copper market remains tight. Valued at ~\$5.00/lb copper and 4.5 bn lbs volumes in 2012. Volumes grow to 5.3 bn lbs in 2014-15
Base Case \$65	4.9x Base Case EBITDA	Sustainable recovery. Copper fundamentals stay solid as demand in China exceeds expectations, combined with falling grades and tight scrap supply. Demand stays strong despite the surge in oil prices. Copper averages \$4.45/lb in 2011, with volumes of 3.85 bn lbs in 2011, 4.3 bn in 2012, and 4.6 bn in 2013. Volumes grow to 5 bn lbs by 2014-15. Global GDP grows 4.3% in 2011.
Bear Case \$45	6x Bear Case EBITDA	Another leg down. Widespread economic slowdown results in larger than expected copper surplus. Copper declines to \$3.50/lb and volumes 10% lower than guidance. Global GDP grows 3.1% in 2011.

Rare Earth Oxides – Market Tightness to Persist

Rare Earths are a group of 17 elements that are used in various clean energy, high-tech, and defense applications because of their chemical, optical, electrical, magnetic, and metallurgical properties.

China has been the dominant supplier over the past two decades. China has about 49% of the known global REO reserves. The country started production in the mid-1980s, and by the mid-1990s had become the world's biggest REO producer. For the past five years, China has been producing >90% of the total REO supply.

In recent years, the government has shown a desire to conserve REOs for internal future use and even declared that the country's medium & heavy REO resources are finite (~15 years).

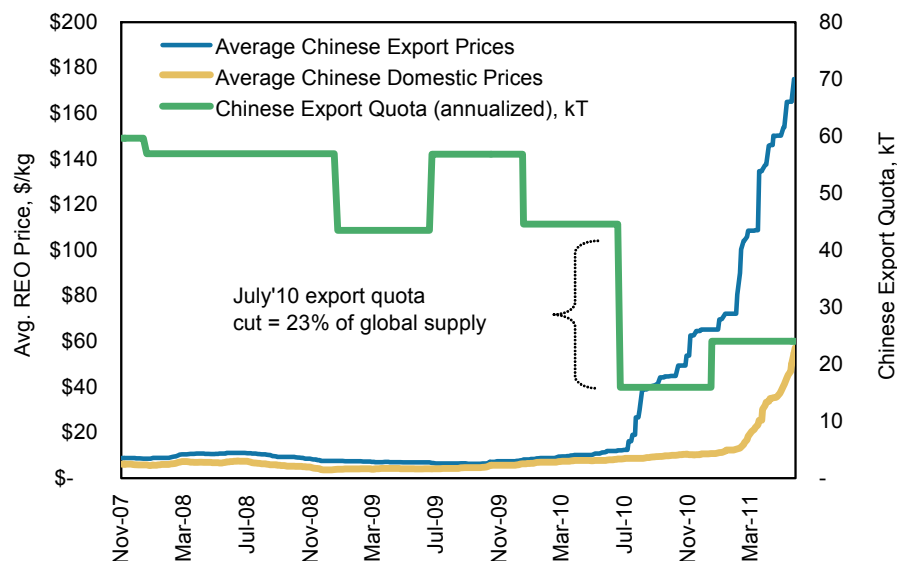
Chinese export quotas have declined ~55% since 2005. The 40% decline last year, to 30,260 tonnes, was particularly sharp. Additionally, the Chinese government imposed production quotas, and limited the issuance of new licenses for exploration.

We think price changes across the rare earth group will be uneven, based on the supply/demand dynamics of each metal.

Neodymium and praseodymium are key ingredients of permanent magnets used in high-tech electronics. Their prices should benefit from the high growth rate of these end markets, in our view.

Next Catalyst: Chinese export quota announcement in late June/early July 2011.

Supply Shock - China Export Cuts Tightened the Market in 2010



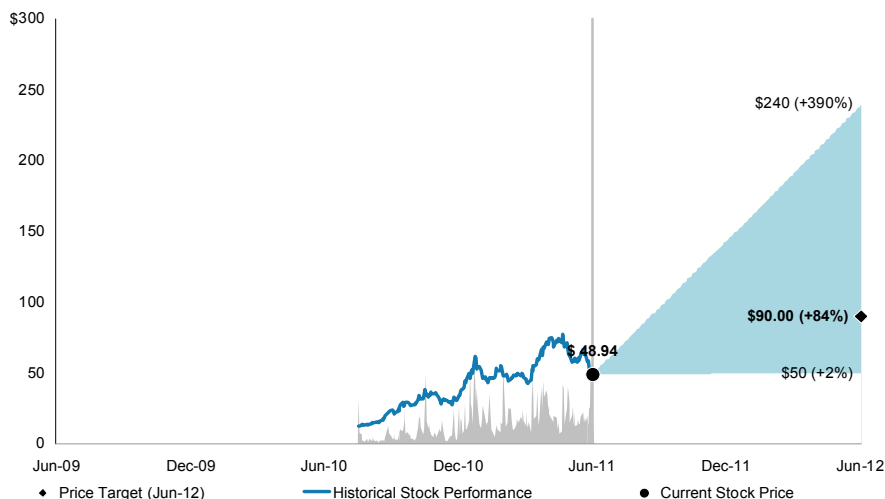
Market to Remain Tight in 2011-13e

All data in kT

2013 REO Market (Outside China) Balance

2010 Supply	55	2010 Demand	57
Incremental 2013 Supply		Incremental 2013 Demand	
Mountain Pass	20	USA	4
Mount Weld	11	EU	4
Nolans Bore	5	Japan & SE Asia	7
Decline in Chinese export quotas	-5		
Clamp down on illegal exports	-10		
Stockpiling	-5		
India/Russia	0		
2013 Supply	71	2013 Demand	72

Risk-Reward Snapshot: Molycorp (MCP, \$49, Overweight, Price Target \$90)



Source: FactSet, Morgan Stanley Research

Price Target \$90		Derived from base case.
Bull Case \$240	DCF at avg. REO price \$132/kg (~75% of spot)	Tighter-than-expected supply/demand; downstream integration deliver superior margins. REO prices prove sustainable at 75% of spot (\$175/kg). Alloy and magnet production raises average realized price to \$151/kg. DCF Discount rate of 11%.
Base Case \$90	DCF at avg. REO price of \$47/kg (~27% of spot)	Continued favorable supply/demand. MCP achieves 19kT production rate by year-end 2012 and 40kT by year-end 2013. Successful downstream integration. Alloy and magnet production improves revenues mix and raises average realized price to \$65/kg. DCF discount rate at 11%.
Bear Case \$50	DCF at avg. REO price of \$32/kg (~18% of spot)	Average realized price 32% below base case; project delays. REO price deck based on a ~60% of Chinese domestic prices or ~18% of spot export prices. MCP experiences one year delay in startup. No credit for downstream integration. DCF discount rate at 12%.

Why Overweight?

- MCP is a play on long-term rare earth oxide (REO) fundamentals and execution. The combination of high-growth end markets and supply risks looks favorable for prices.
- The stock is up ~300% since its July IPO, driven by a ~825% rise in REO prices; however, based on our DCF, MCP is pricing in run-rate REO prices ~20% of spot. Our price target offers 84% upside and is based on REO prices ~27% of spot. We think this leaves upside for investors who believe REO supply shortages will prove structural.
- We like MCP's strategy to leverage its supply of REO products into magnet and alloy production and develop value-added products to defend profitability of more abundant cerium production.

Key Value Drivers

- Every 1% move in average REO prices drives a 1% move in our DCF valuation (excluding downstream).
- MCP should have an attractive cost structure due to proprietary process technology. We see production costs at \$2.77/kg (vs. \$5.58/kg in China), making it the lowest cost REO project.
- Lower technical risk. MCP's Mountain Pass mine has 50+ years of operating history. Developing processing capability may be a hurdle for early stage competitor projects.
- Downstream focus. Recent acquisitions indicate management's focus on downstream strategy, which improve exposure to high growth end markets and add stability to earnings

Potential Catalysts

- Further export restrictions on REO by China.
- Final agreements with key customers allowing MCP to integrate into alloy and magnet production.

2011 Milestones

- Management expects to convert significant future production covered by "LOIs" into final contracts which could provide more clarity on profit potential.
- Definitive agreement for the alloy and magnets later in 2011. Details of profit potential could be supportive of the stock price.

Gold - Gold Companies Executing Well, but Equity De-rating Continues

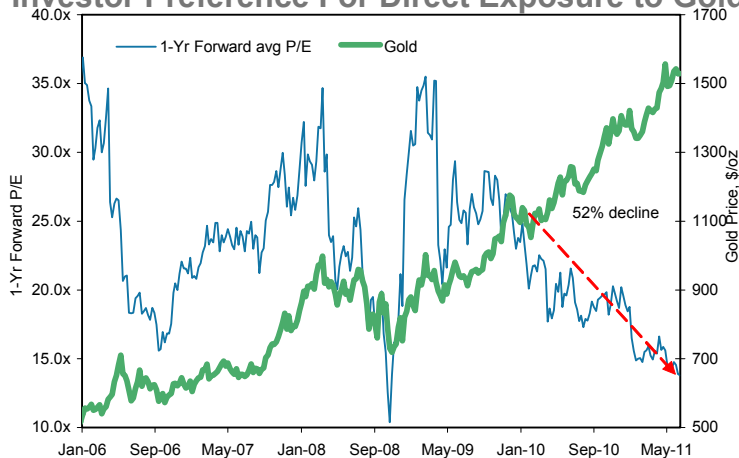
•Miners captured ~85% of the gold price increase in 2010. Gold miners continue to benefit from strong execution and favorable gold price environment in 2011.

•Several companies have announced an increase in dividend over the last 12-18 months. In a range-bound gold environment, stable dividend yield should improve the attractiveness of equities relative to gold-linked direct investments. Current dividend yield stands at 0.9% for ABX and ~2% for NEM.

•At current gold prices, miners should generate strong cash flow, but continue to face a challenge pleasing investors with how the cash will be deployed. We believe current valuations reflect risk of dilutive acquisitions. P/E's have declined ~50% since early 2010.

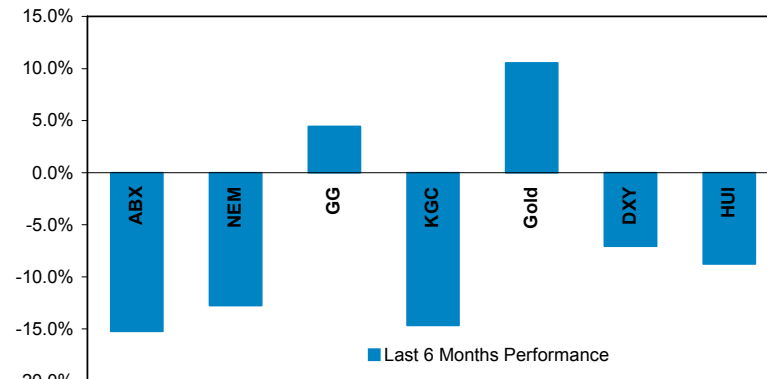
•MS Commodity team sees three challenges to the sustainability of the current record level of investment demand: (1) the growing prospect of the withdrawal of QE in the US at the end of June, (2) the growing possibility that inflationary risks in emerging markets will peak in H1 2011 as food price pressures ease, and (3) a plateau in inflation risks from rising energy prices.

Gold Equities P/E Has Been Declining, Indicating Investor Preference For Direct Exposure to Gold



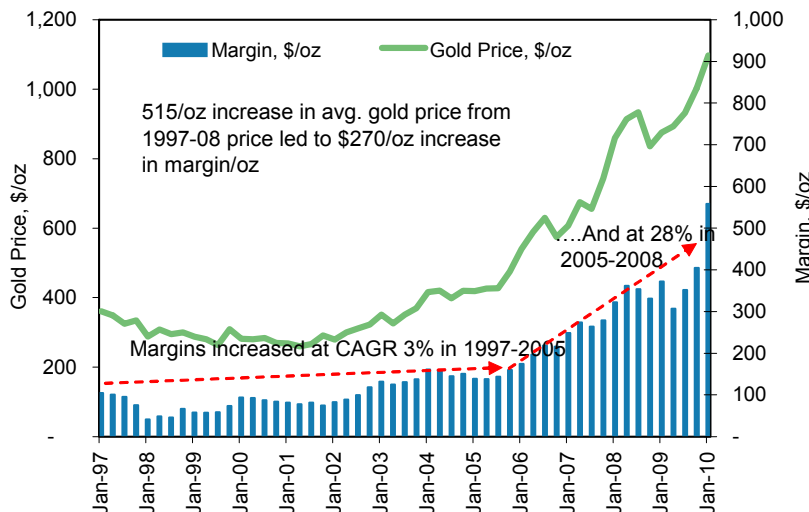
Source: Bloomberg, LME, CRU, Morgan Stanley Research

GG Has Been the Outperformer Within Our Coverage



Source: Factset, Morgan Stanley Research

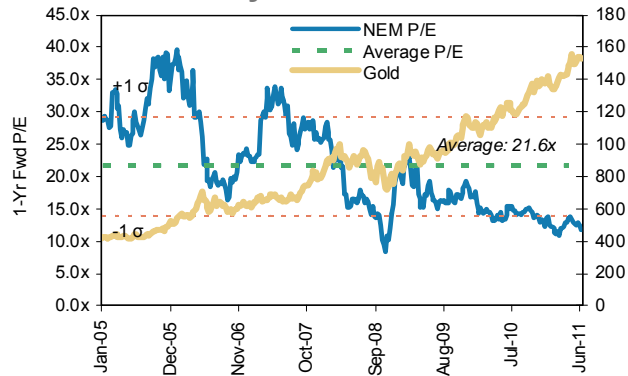
Cost increases eroded ~half of the gold price gains in 1997–2008.



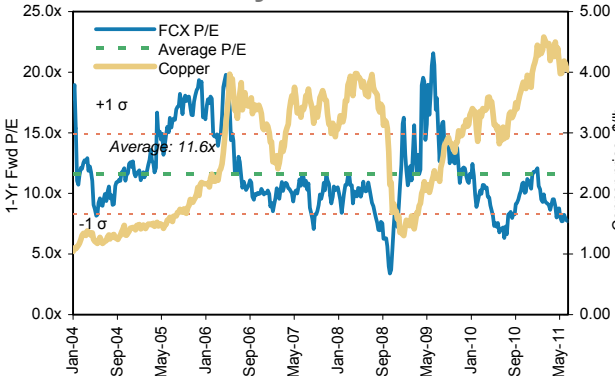
Source: Factset, Bloomberg, Morgan Stanley Research

Historical Valuations

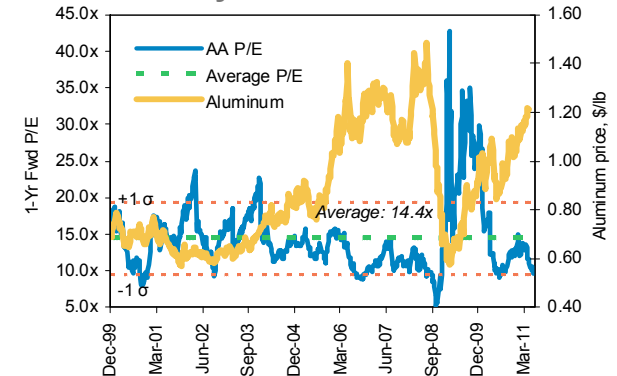
NEM 1 year fwd P/E



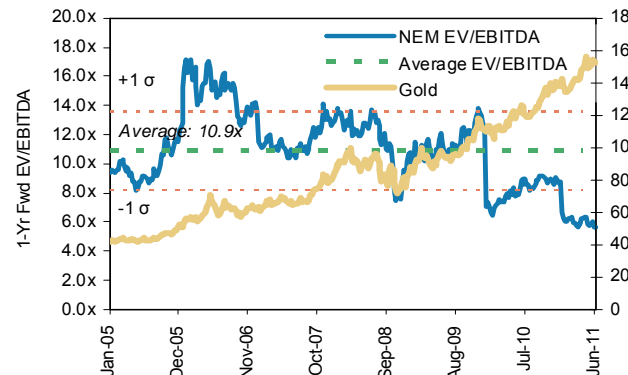
FCX 1 year fwd P/E



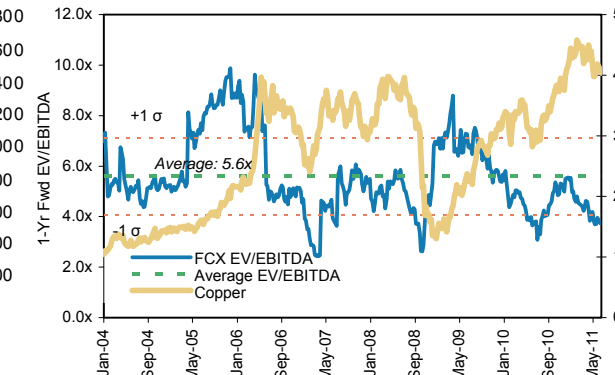
AA 1 year fwd P/E



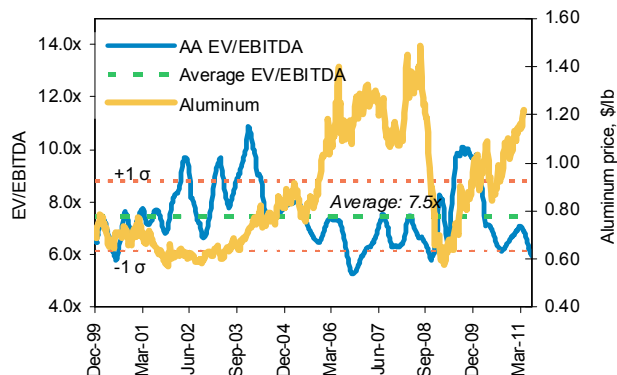
NEM 1 year fwd EV/EBITDA



FCX 1 year fwd EV/EBITDA



AA 1 year fwd EV/EBITDA



Steel Industry

Key Investment Themes

Risk-reward is attractive: Many steel stock are trading at levels near last years lows when the economy was slower and steel prices were almost \$300/t lower. Sentiment is currently very weak as a result of recent price declines, but as prices bottom, we believe that could reverse driving shares closer to their mid-cycle valuations, which, on average, provide close to 45% upside to current prices.

Global steel market to remain balanced going forward: We believe healthy demand growth powered by emerging market urbanization with soak up new capacity, and we expect operating rates to remain near mid-cycle levels through 2016. At these levels, steel companies should have enough pricing power to maintain mid-cycle margins on average.

High steelmaking raw material costs should benefit NA producers: We are forecasting higher for longer iron ore, coking coal and scrap costs, which should benefit NA producers. NA is one of the few regions that is long all three raw materials, and steel producers tend to have better vertical integration.

Our preferred end-markets auto, machinery and energy: A strong fleet replacement cycle, high energy prices and growth in shale drilling should support these key steel end markets.

Top Picks: Overweight AKS and X

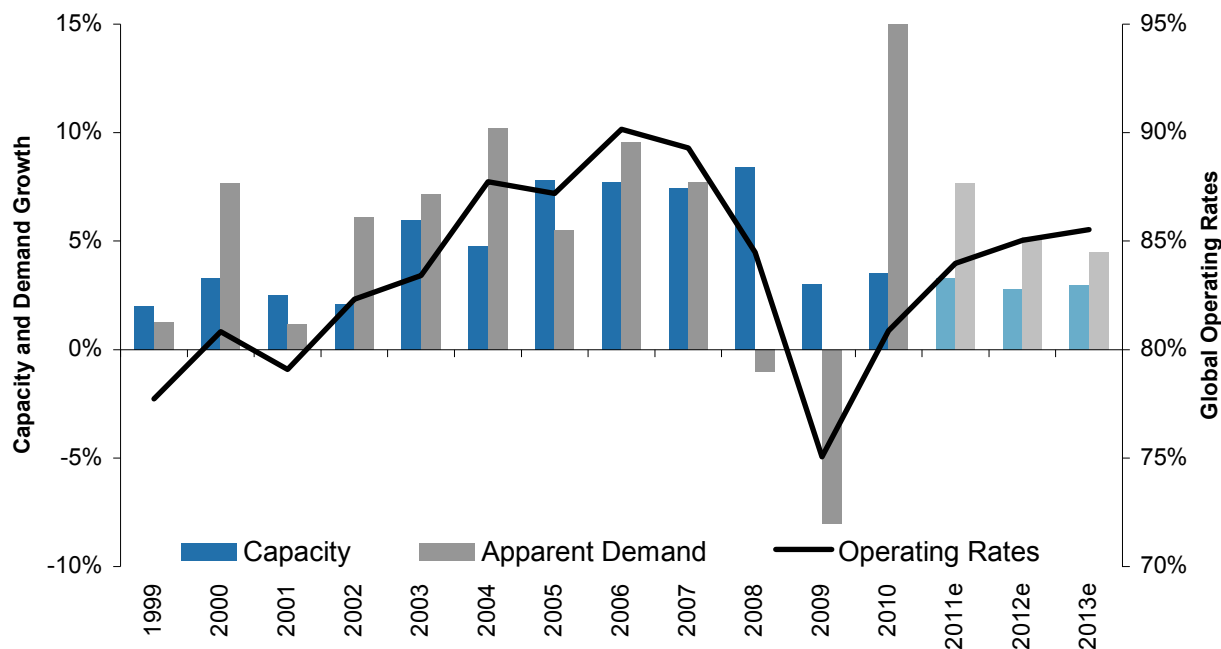
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Steel Teach-In

Industry Overview

Operating Rates Have Recovered, Driven by EM Strength

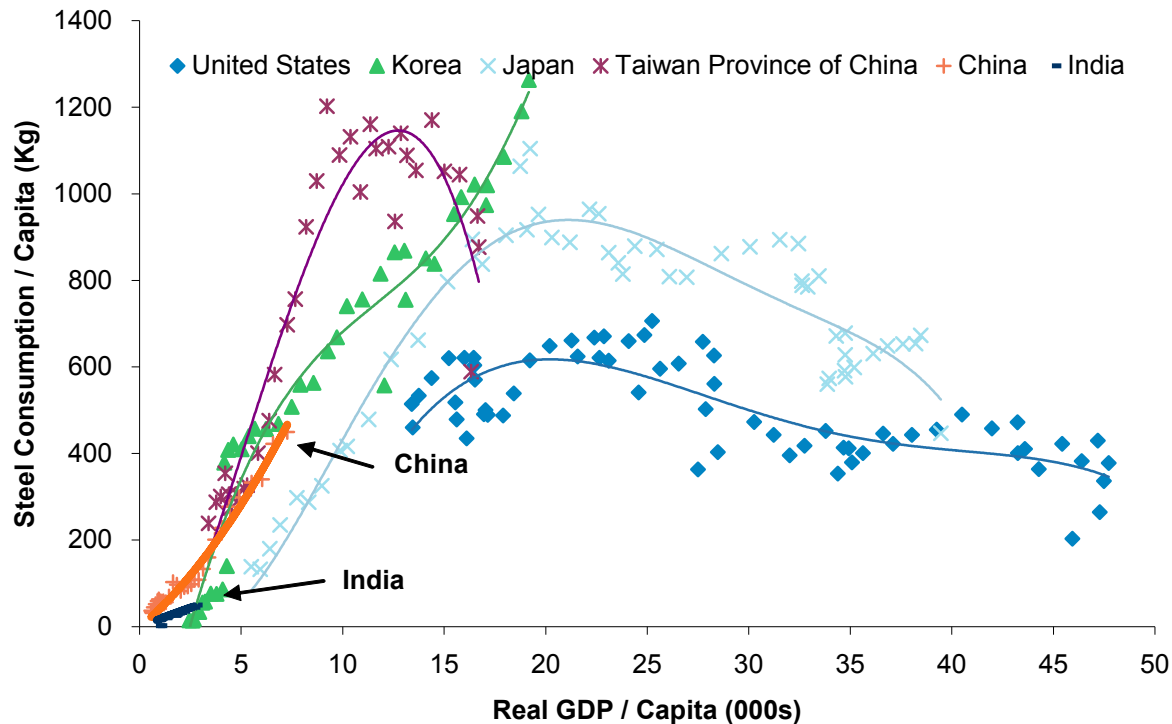


Returning to Normal

- Global operating rates are returning to normalized levels after sharp downturn in 2009
- The financial crisis had the greatest impact on operating rates of developed economies while relative strength in EM countries muted the blow and recovered quicker
- We expect global operating rates to remain at mid-cycle levels near 85% through 2016

Long-Term Demand Dependent on GDP Growth in Developing Countries

Demand Driven by Emerging Economies

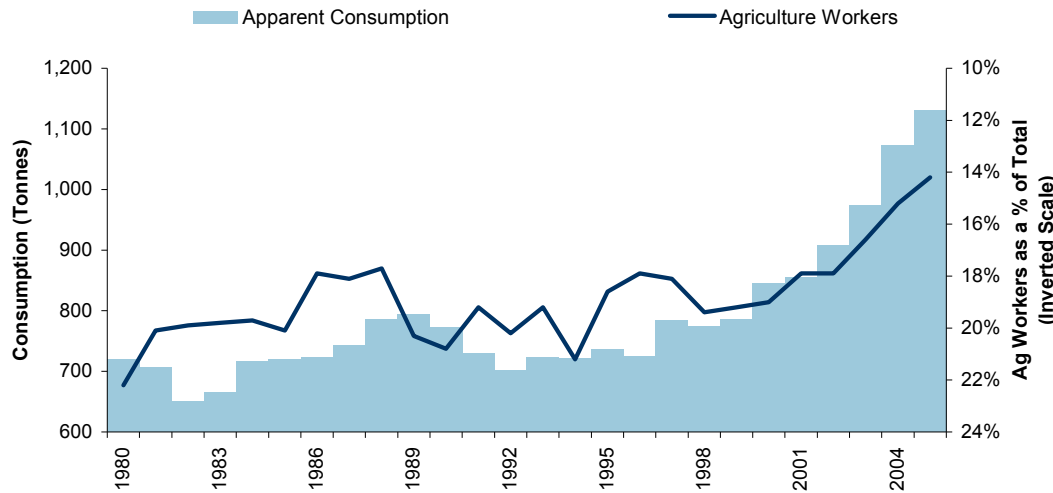


Improvement in Global Steel Fundamentals

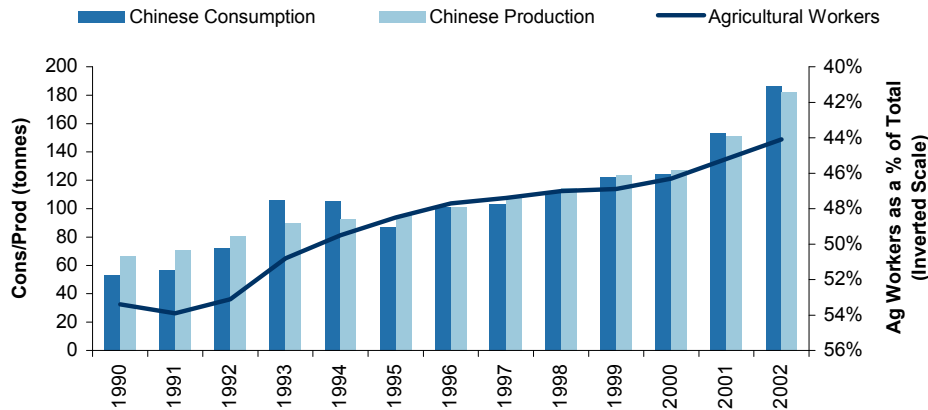
- Steel intensity is highest in EM economies as they urbanize and make initial investments in capital stock
- Peak steel consumption generally occurs when GDP per capita is near US\$20,000
- China's GDP per capita is just over US\$7,000, implying consumption could potentially double from current levels in the next 15 years
- Similar consumption trends are developing in India as GDP per capita surpasses US\$3,000. Indian steel consumption per capita is still only 50kg/person, roughly a tenth of Chinese per capita consumption. India could be the next big driver in the steel industry

EM Urbanization Is Driving Steel Consumption Growth

Agricultural Employment (a proxy for urbanization) Fell by 5% Between 1998 and 2005 as Global Steel Demand Increased by 70%



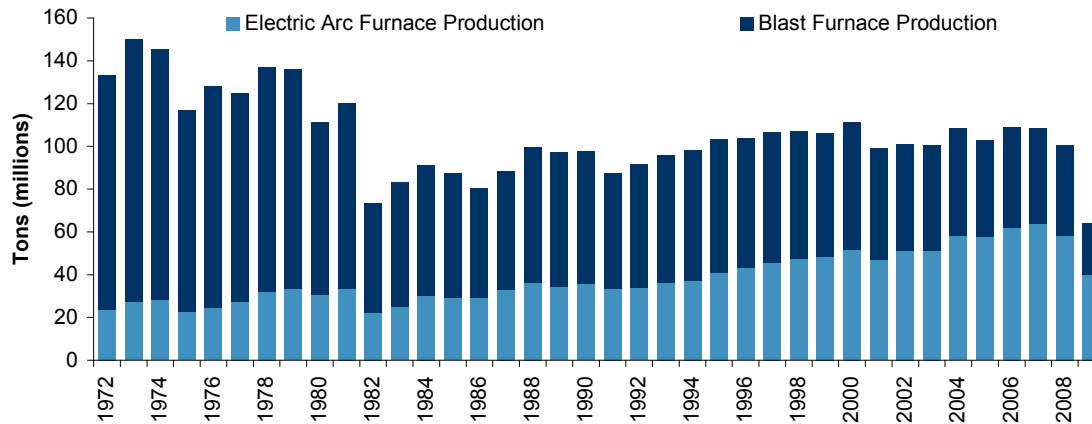
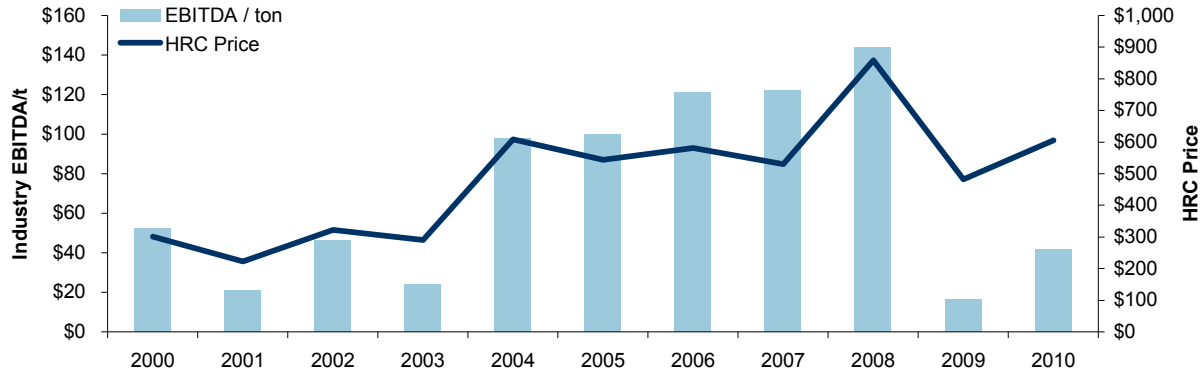
The Correlation is More Extreme in Emerging Markets



- In developed countries, agricultural workers comprise only ~5% of the total workforce
- Agricultural workers still constitute 40% of the labor-age population in China and 52% in India in 2010, but the percentages are falling as the countries urbanize
- Urbanization in these massive population centers will continue to drive steel consumption going forward

Source: CIA World Factbook, CRU, IISI, World Bank, World Steel Association, Morgan Stanley Research

Domestic Industry Profitability Picked up Sharply Halfway Through the Last Decade



Post-2004 Industry Positives

- A global boom in steel demand boosted steelmaking raw material prices. In general, North American producers have raw material cost advantages due to an abundance of scrap, iron ore and coking coal resources on the continent and backward integration
- State-owned foreign steel mills have largely been privatized and no longer run for employment and dump steel in the US
- The US industry now consists of 50% mini mills that can shutdown and restart at the flip of a switch, which helps with industry production discipline

Bankruptcy in the Domestic Industry Has Led to Consolidation in North America

Steel Companies Filing For Bankruptcy Protection 1997-2004

Company	Headquarters	Bankruptcy Filing	Capacity	Segment
AI Tech Specialty Steel Corp.	Dunkirk, NY	12/31/1997	0.1	Specialty Prods
Acme Metals	Riverdale	9/29/1998	1.2	Steel production
Laclede Steel Co.	St. Louis, MO	11/30/1998	1	Steel production
Geneva Steel Co.	Vineyard, UT	2/1/1999	2.6	Steel production
Qualitech Steel SBQ LLC	Pittsboro, IN	3/24/1999	0.6	Steel production
Worldclass Processing Inc.	Ambridge, PA	3/24/1999	-	Processing
Gulf States Steel	Gadsden, AL	7/1/1999	1.1	Steel production
J&L Structural Steel Inc.	Aliquippa, PA	6/30/2000	-	Processing
Vision Metals Inc.	Ann Arbor, MI	11/13/2000	-	Processing
Wheeling-Pittsburgh Steel Corp.	Wheeling, WV	11/16/2000	2.2	Steel production
Northwestern Steel & Wire	Sterling, IL	12/20/2000	2.4	Steel production
Erie Forge & Steel	Erie, PA	12/22/2000	0.1	Specialty Prods
LTV Corp.	Cleveland, OH	12/29/2000	7.6	Steel production
CSC Ltd.	Warren, OH	1/12/2001	0.4	Steel production
Heartland Steel Inc.	Terre Haute, IN	1/24/2001	-	Processing
GS Industries, Inc.	Charlotte, NC	2/7/2001	2	Steel production
Trico Steel	Decatur, AL	3/23/2001	2.2	Steel production
American Iron Reduction	Convent, LA	3/23/2001	-	Direct Reduced Iron
Republic Technologies	Akron, OH	4/2/2001	2.2	Steel production
Great Lakes Metals LLC	East Chicago, IN	4/11/2001	-	Processing
Freedom Forge Corp.	Burnham, PA	7/13/2001	0.2	Specialty Prods
Precision Specialty Metals Inc.	Los Angeles, CA	7/16/2001	-	Specialty
Excaliber Holdings Corp.	St. Louis, MO	7/18/2001	-	Processing
Edgewater Steel Ltd.	Oakmont, PA	8/6/2001	0.04	Specialty Prods
Riverview Steel Corp.	Glassport, PA	8/7/2001	-	Processing
GalvPro	Jeffersonville, IN	8/10/2001	-	Processing
Bethlehem Steel	Bethlehem, PA	10/15/2001	11.3	Steel production
Metals USA	Houston, TX	11/15/2001	-	Distribution
Sheffield Steel	Sand Springs, OK	12/7/2001	0.6	Steel production
Action Steel	Indianapolis, IN	12/28/2001	-	Processing
Huntco Inc.	Town and Country, OH	2/4/2002	-	Processing
National Steel	Mishawaka, IN	3/6/2002	7	Steel production
Calumet Steel	Chicago Heights, IL	3/19/2002	0.2	Steel production
Birmingham Steel	Birmingham, AL	6/3/2002	2.5	Steel production
Cold Metal Products	Youngstown, OH	8/16/2002	-	Processing
Bayou Steel	LaPlace, LA	1/23/2003	0.6	Steel production
Kentucky Electric Steel	Ashland, KY	2/6/2003	0.3	Steel production
EvTac Mining	Eveleth, MN	5/1/2003	-	Iron Ore
Weirton Steel	Weirton, WV	5/19/2003	3	Steel production
Fort Wayne Specialty Alloys	Fort Wayne, IN	6/3/2003	0.1	Steel production
WCI Steel	Warren, OH	9/17/2003	1.5	Steel production
Republic Engineered Products,	Fairlawn, OH	10/6/2003	2.2	Steel production
Rouge Industries, Inc.	Dearborn, MI	10/23/2003	3.2	Steel production
Keystone Consolidated Industries	Peoria, IL	2/26/2004	1	Steel production

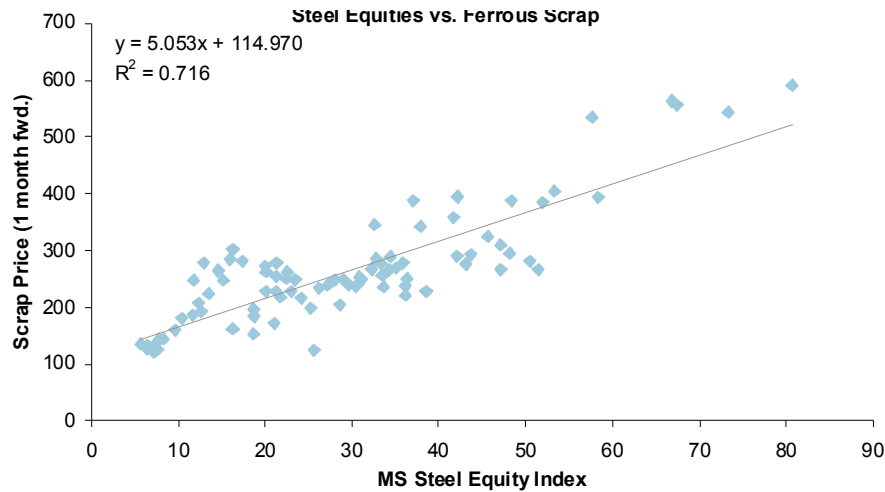
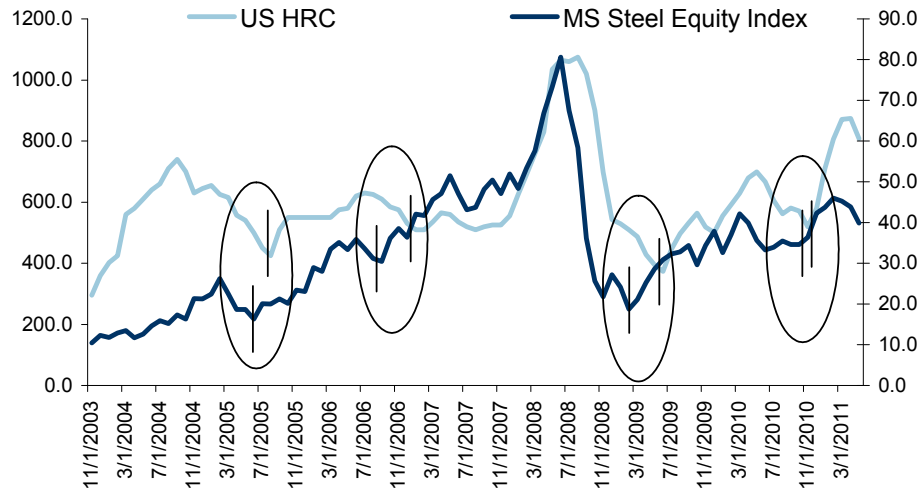
Post-2004 Industry Positives cont'd

- US consolidation was sparked by 50 companies filing for bankruptcy protection leading up to 2004
- The wave of bankruptcies forced the industry to consolidate, and allowed producers to modify onerous labor contracts
- Pre-consolidation, single mill companies were forced to run for cash in down-cycles. Today, companies run multiple furnaces and have the flexibility to take down BF production if market conditions do not support full operating rates
- There are many global producers, but domestically the industry is now quite concentrated

Steel Teach-In

Stocks & Valuation

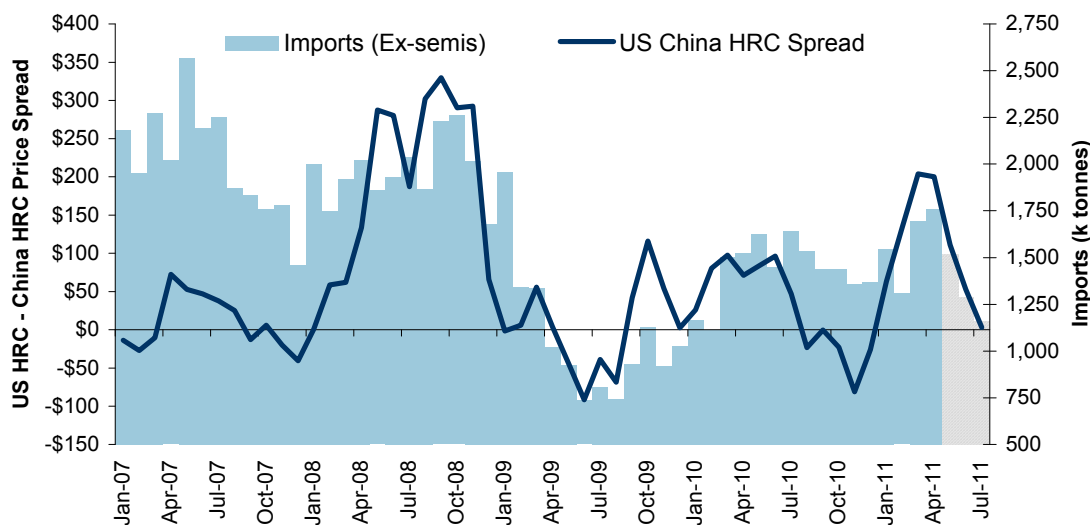
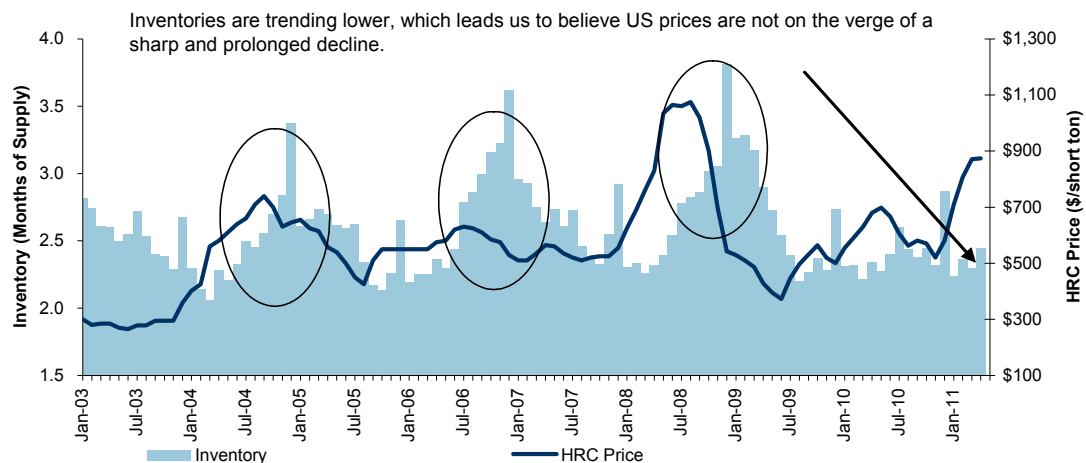
Steel Stock Trade on Price Movement and Sentiment More Than Earnings



- Scrap steel prices are a fairly reliable lead indicator for steel price, hence their very high correlation with the stocks.

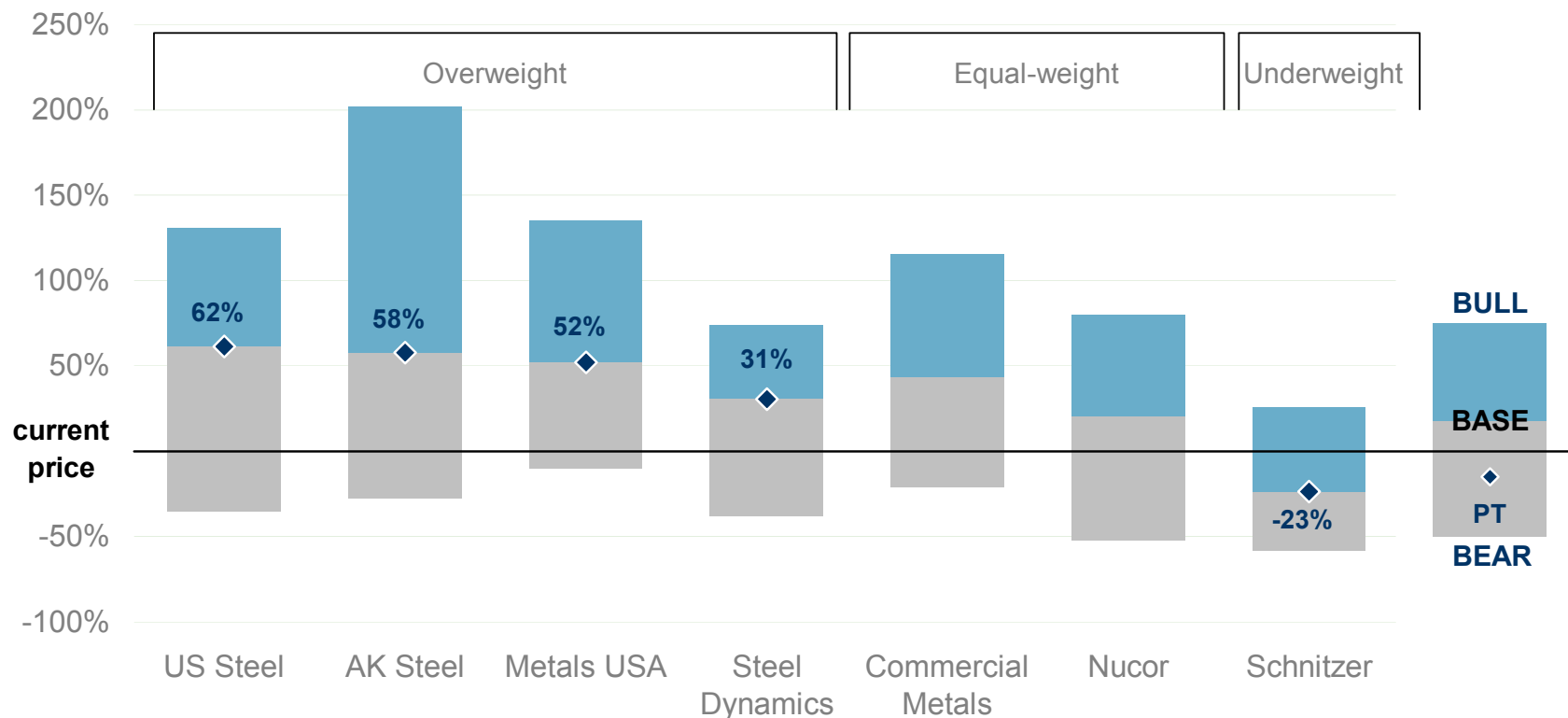
Source: AMM, CRU, Morgan Stanley Research

We Expect Prices to Bottom in Late July

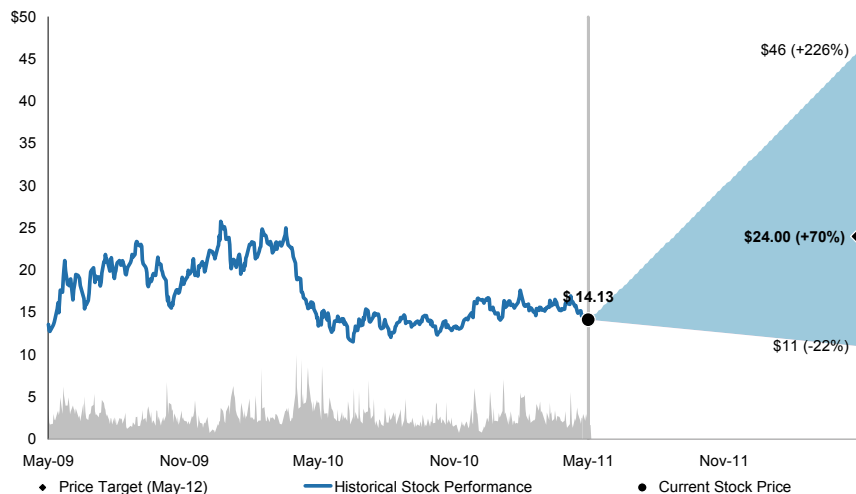


- **Inventories are lean (0.5 standard deviation below the mean at the end of April).**
- **Imports are set to decline since price spread with Asia are collapsing.**
- **Once August orders book are filled, we think prices will put in a bottom.**
- **Unlike 2010, when apparent steel demand raced ahead of real demand, we believe recent improvement in steel mill sales are more closely tied to the real economy, and producer have been better able to judge the right amount production required to keep the market in balance.**

Top Picks Are AKS and X; Both Have Attractive Risk-Reward Skews



AK Steel (AKS, \$14, OW, PT \$24): Risk-Reward Skewed Sharply to the Upside



Source: FactSet, MorganStanley Research

Investment Case

- We believe temporary 2010 cost issues have caused investors to overlook the true earnings power of the company.
- Quarterly iron ore pricing and iron ore pass-through clauses should eliminate some of the risk of prolonged cost-related margin squeezes.
- Electrical steel demand appears to be recovering, which could provide an earnings tailwind if volumes rise and annual contract pricing resets higher going into 2012.
- We believe the market is overly concerned about a collapse in carbon steel fundamentals. We think low inventories and a reversal in import growth will prevent pricing from falling to levels seen last year.

Potential Catalysts

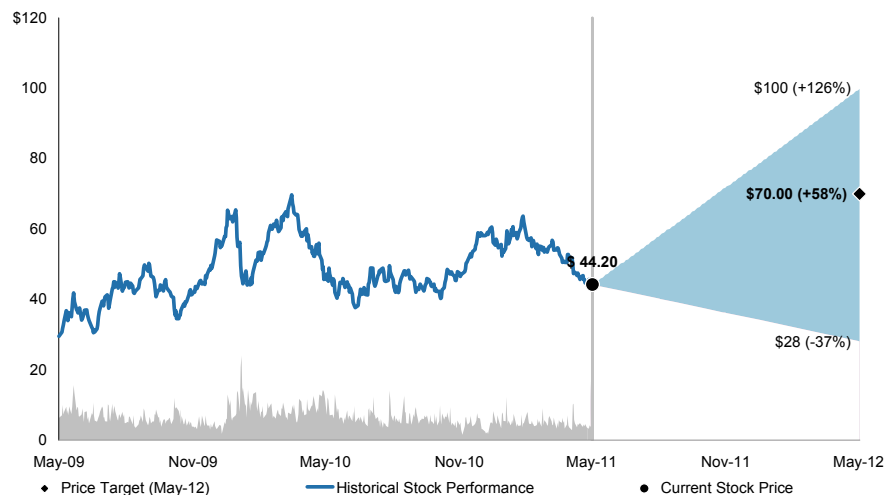
- Signs of price stabilization at higher than expected levels would serve as a trigger for the shares.
- We expect 3Q guidance, released in late July, to lead to upwards earnings revisions.

Risks

- As a high beta name, the stock is vulnerable to a broad market sell-off on macro concerns.
- New flat-rolled and auto steel capacity in the US market could limit pricing power.

Price Target \$24		Our \$24 price target is based on 10x our 2012e EPS of \$2.40 and 4.4x 2012e EBITDA, which is modestly below the long run average forward P/E of 11.3x and EV/EBITDA of 4.7x
Bull Case \$46	8.9x 2011 EPS of \$11.30	Strong improvement in 2012 demand: The hot-rolled coil price per ton averages \$825 in 2012. AK steel ships 6.2mn tons. Electrical steel prices climb 10% and volumes increase 20%. US auto production climbs to 14mn vehicles.
Base Case \$24	12.5x 2011 EPS of \$5.60	Steady improvement in 2012 demand: The hot-rolled coil price per ton averages \$745 in 2012. AK steel ships 6mn tons. Electrical steel prices climb 3% and volumes climb 10%. US auto production climbs to 13.5mn vehicles.
Bear Case \$11	1.5x 2009 Tang. BV of \$19	Double-dip recession: The hot-rolled coil price per ton falls to \$680 in 2012. While AKS troughed near 1.0x book value in March 2009, we believe improved liquidity will prevent a fall to similar levels in a double-dip.

US Steel (X.N, \$44, OW, PT \$70): Risk-Reward Skewed to the Upside



Source: FactSet, MorganStanley Research

Why Overweight?

- X is well positioned from a raw material integration and product market standpoint.
- Shares have traded off on oil price concerns, while X's tubular segment benefits from high global oil prices and MS economists believe risks to global growth are mild.
- US Steel fundamentals are in good shape and improving demand, low inventories and disciplined production should support pricing at higher than expected levels.
- After two years of US aggregate capex below depreciation, we believe X is well positioned for a US replacement cycle for autos, heavy trucks and machinery.

Key Value Drivers

- High fixed costs make US Steel's earnings highly leveraged to the steel price; every \$10/t move in HRC tends to move shares by \$1.50.

Risks

- As a high-beta name, the stock is vulnerable to a broad market sell-off.
- Overcapacity in the US market could limit pricing.

Price Target \$70		Our \$70 price target is based on 8.2x our 2012 EPS of \$8.60 and 5.1x 2012 EBITDA, which is in line with the 10-year average forward P/E of 9.5x and EV/EBTIDA of 4.9x.
Bull Case \$100	8.9x 2011 EPS of \$11.30	Strong rebound in real demand in 2011. The hot-rolled coil price per ton averages to \$840 in 2011. Operating rates average 83%. Iron ore price bounces to recent high, pushing steel price higher.
Base Case \$70	12.5x 2011 EPS of \$5.60	Real US demand gradually climbs, China production recovers in 2011. The hot-rolled coil price per ton averages \$765 in 2011. Industry operating rates average 75%. Chinese steel production climbs 7% in 2011, causing global cost-push price hikes.
Bear Case \$28	1.5x 2009 Tang. BV of \$19	Double-dip recession; China production does not rebound. The hot-rolled coil price per ton falls to \$585 in 2011. Operating rates average 70%. While X troughed at 1.0x tangible book value in March 2009, we believe improved liquidity will prevent a fall to similar levels in a double-dip.

US Coal

Key Investment Themes

Near-term fundamental outlook: peak met coal markets are easing

- We see coking (“metallurgical” or “met”) coal prices troughing in 2H11 at ~\$275/t, vs. \$315/t today
- Consensus remains bullish on longer-term outlook for coking coal
- China dictating global thermal coal trade flows today
- Domestic US markets are sluggish; continue to track economic recovery
- Competition with nat gas unlikely to get much worse from here
- We believe current US export levels are sustainable, but could be very choppy over short term

Long-term fundamental outlook: new opportunities emerging for US export growth

- Global met coal markets in deficit for the next several years
- India becoming a bigger determinant of seaborne thermal coal balances
- Increased opportunities for US to participate in export thermal coal market, but still a swing supplier
- Cheap natural gas will keep a ceiling on Central App; Illinois Basin, PRB gaining market share

Stocks discounting a sharp normalization in met coal prices; export markets driving sentiment

- Sector valuations approaching trough levels; stocks discounting ~\$200-225/t coking coal
- Consensus remains bullish on longer-term outlook for coking coal
- Long-term met coal price expectations are driving investment decisions
- Rising investor interest in US thermal coal export theme
- We prefer low-cost suppliers with high-quality growth targeted at seaborne markets

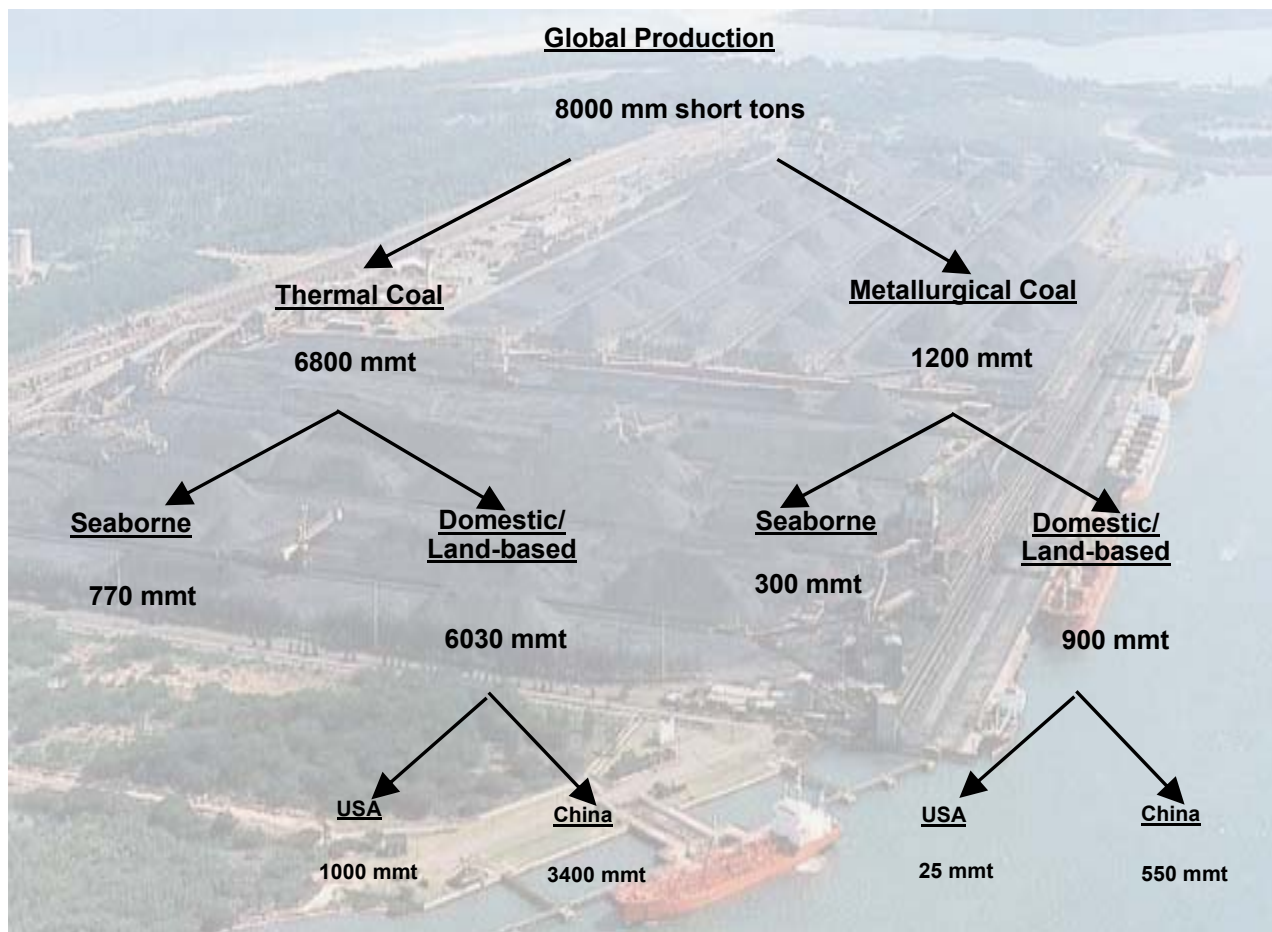
Top Pick: Overweight BTU

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Global Coal Market Overview

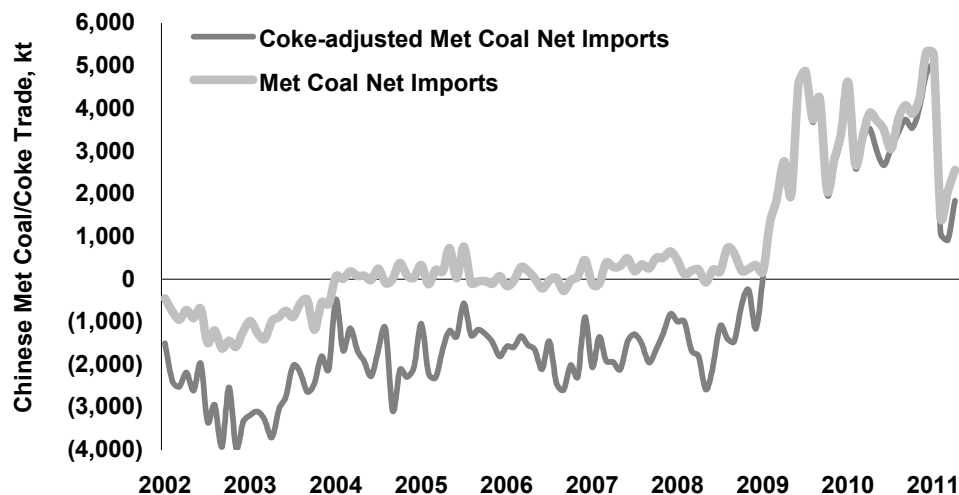


Global coal market ~8 billion tons

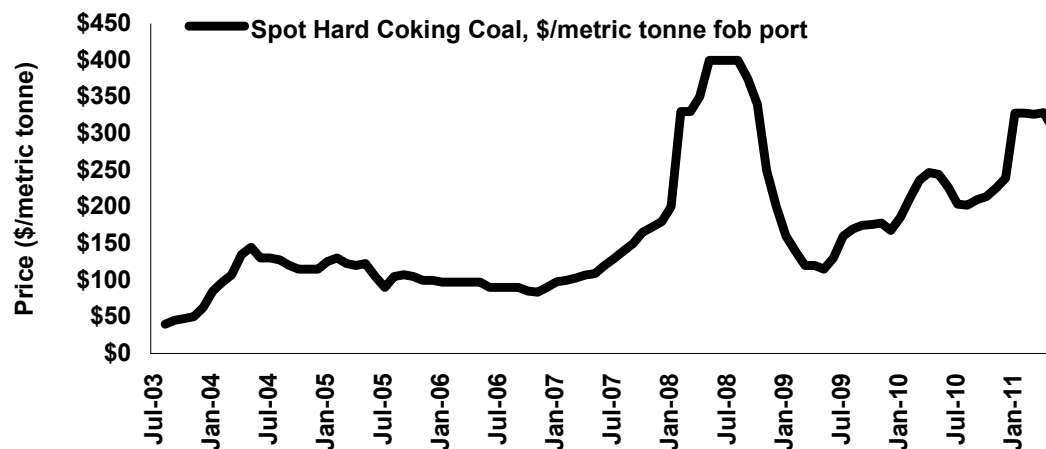
- Domestic trade: 6.9 bn tons
- Seaborne trade: 1.1 bn tons
- Thermal/Power: 6.8 bn tons
- Metallurgical/Steel: 1.2 bn tons
- US market: 1 bn tons
- China market: 4 bn tons

Source: BP Statistical Review of World Energy, Morgan Stanley Research

Metallurgical Coal: Global Steel Demand Growth, Structural Supply Constraints



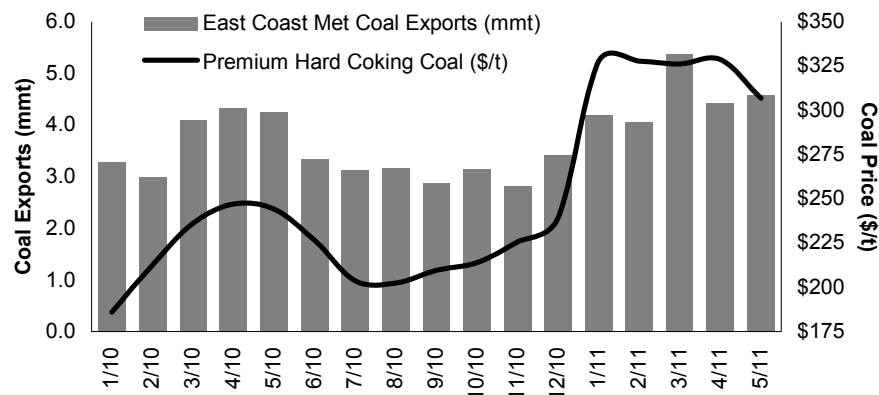
- Met coal is a key driver of equity valuations today
- Focus of significant M&A activity over last four years
- No more easy capacity
- Quality issues
- China has gone from being an effective 30 mmt net exporter to a 40 net importer
- China now drives 10% of seaborne met coal demand...
- ... but China is price sensitive



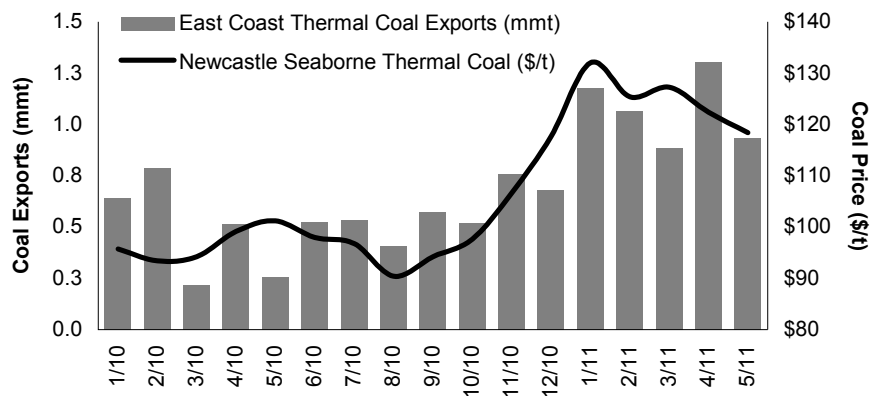
Metallurgical Coal: Producers Targeting Significant Expansion

US Met Coal Producers	Met Production
	Potential Capacity
Massey	17.0
Alpha	14.0
Consol	13.5
Patriot	11.0
Walter	9.5
Arch	8.0
Cliffs	8.0
Bluestone (Mechel)	7.0
Other Central App	7.0
United (Metinvest)	6.0
Concept & Mid Vol (ArcelorMittal)	5.0
PBS (Severstal)	4.0
James River	3.6
Teco	4.0
Trinity (Essar)	3.5
Drummond	2.0
Suncoke	2.0
Rosebud	1.0
Total US Coal Companies	126
US Coking Coal Consumption	23.0
Coking Coal for Exports	103

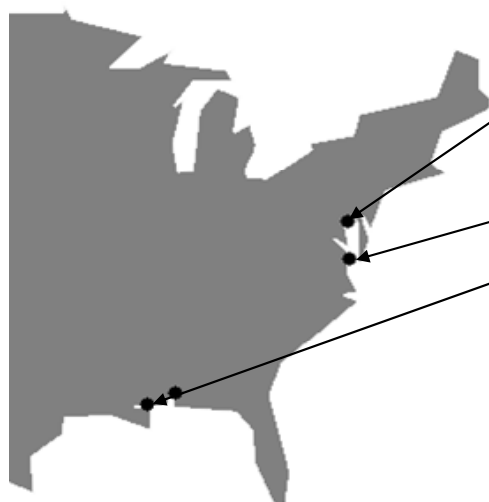
- Coking coal EBITDA margins are ~50%, versus thermal coal (US Central App) ~15%
- US targeting a 60% increase in met coal production over the next 2-3 years
- Port capacity is there, but market volatility could push out timing of expansion
- US remains a swing supplier: quality issues, costs, proximity to the marginal buyer (Asia)



US Thermal Coal Export Potential Taking Shape

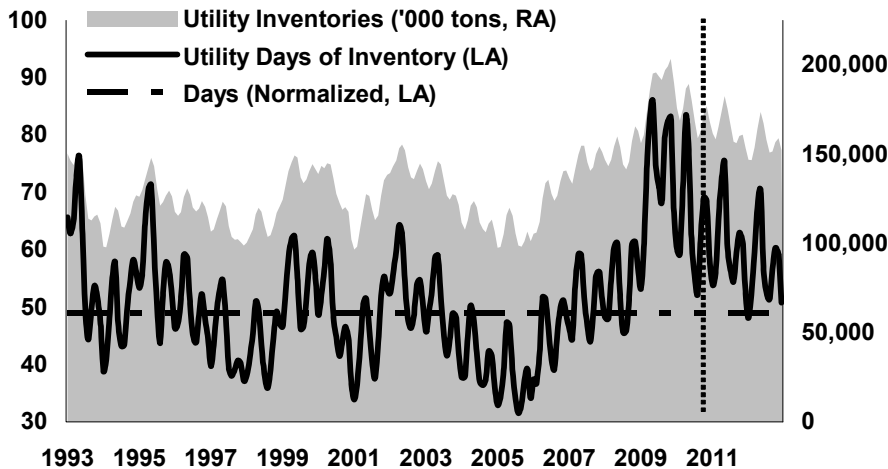
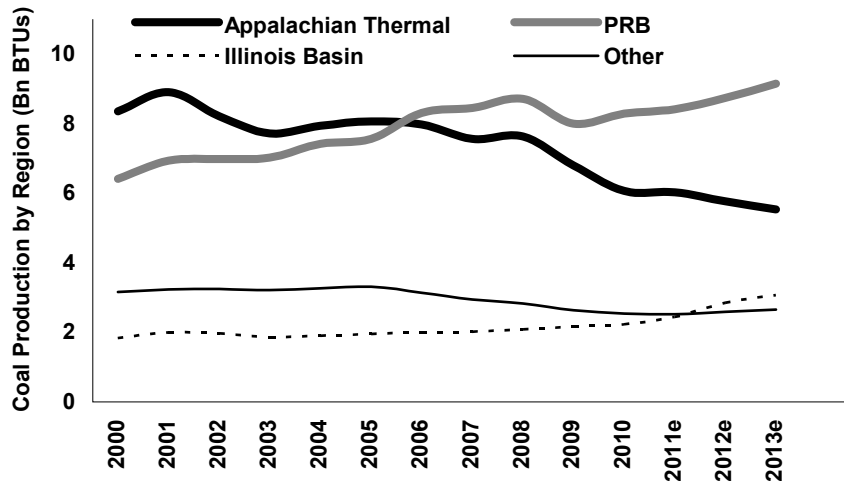


- Port capacity is there, but the US remains a high cost swing supplier into seaborne thermal coal markets
- Low-cost export supply from the Illinois Basin and Powder River Basin (PRB) remain attractive options
- Eastern US railroads are capturing greater rent
- Eastern US coal prices are being driven by export market arbitrage opportunities



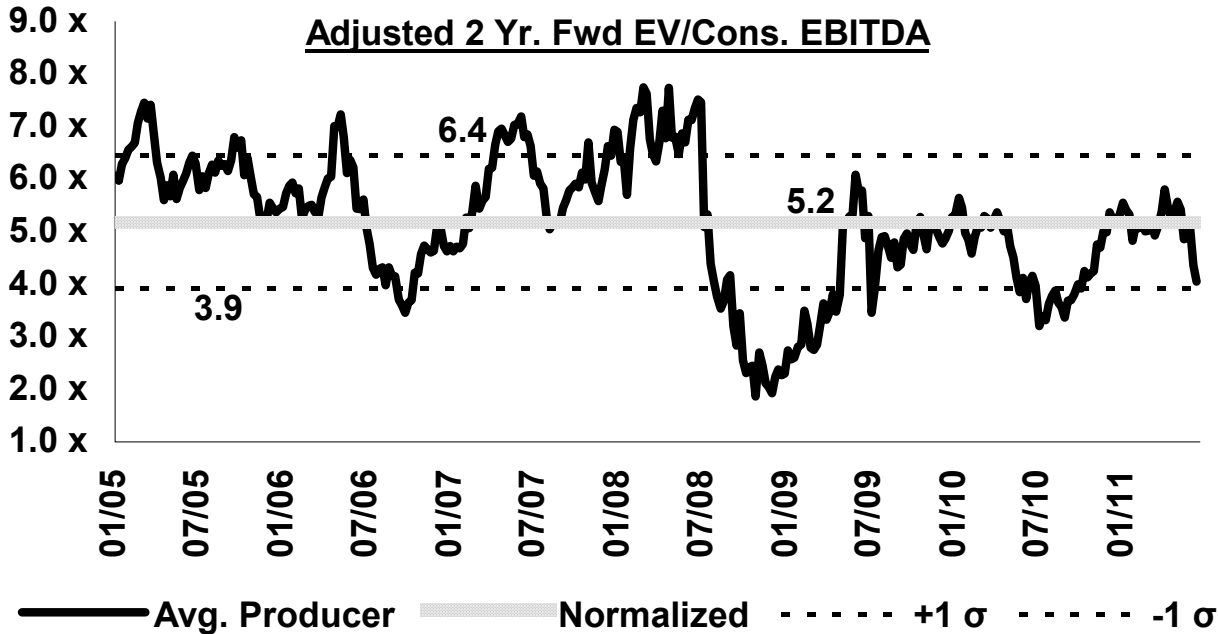
<u>Baltimore</u>	<u>mmtpy</u>	<u>Terminals</u>	<u>Hampton Rds</u>	<u>mmtpy</u>	<u>Terminals</u>
2008	11.0	CNX Marine	2008	29.7	Lambert's Pt
2009	6.7	Curtis Bay	2009	27.7	Pier IX
2010	14.2	Sparrow's Pt	2010	32.8	DTA
Quarterly High	20.7		Quarterly High	51.9	
2 Year Potential	20.5		2 Year Potential	61.5	
5 Year Potential	22.5		5 Year Potential	69.0	
<u>Gulf</u>	<u>mmtpy</u>	<u>Terminals</u>	<u>West Coast</u>	<u>mmtpy</u>	<u>Terminals</u>
2008	18.0	McDuffie	2008	1.4	Longview
2009	13.6	Int'l Marine	2009	1.6	Cherry Point
2010	20.0	IC RailMarine	2010	5.0	Westshore
Quarterly High	30.6	Teco Electro	Quarterly High	5.1	Ridley
2 Year Potential	52.0		2 Year Potential	10.0	LAX
5 Year Potential	52.0		5 Year Potential	55.0	
<u>Other</u>	<u>mmtpy</u>		<u>Total</u>	<u>mmtpy</u>	
2008	21.4		2008	81.5	
2009	9.5		2009	59.1	
2010	9.7		2010	81.7	
2 Year Potential	11.0		2 Year Potential	155.0	
5 Year Potential	11.0		5 Year Potential	209.5	

Domestic Market Influences: Exports, Coal on Coal Competition, Cheap Nat Gas



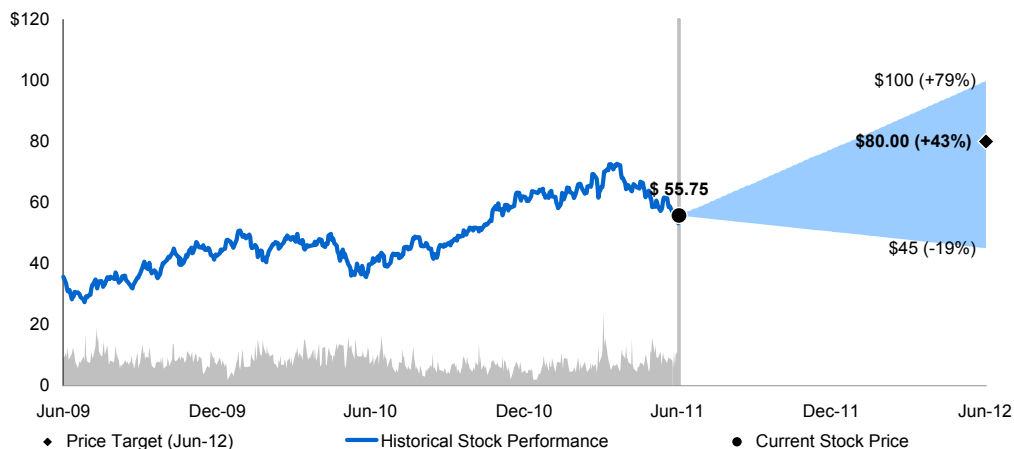
- We see low-cost regions taking market share from high-cost Appalachian coal
- New US thermal coal mine investment in the Illinois Basin; PRB will be required over time as excess capacity is soaked up
- Central Appalachia (CAPP) thermal coal cannot compete against cheap natural gas
- The lowest cost Central App coal is surface mined, where new permits have been at a standstill for the last 4 years
- US coal market unlikely to see material growth beyond 2012, but we do not see declines
- Cheap natural gas has already impacted coal demand that is being targeted by current regulations
- We see inventories reaching normal levels in 2012

US Coal Equities



- Valuations nearing trough levels
- Fewer pure plays left
- Further consolidation likely involves bolt-on opportunities
- Going forward, we think the best investment opportunities will be in US coal producers with low cost structures in the US and high quality growth in global coal markets

Peabody Energy (BTU, Overweight, Price Target US\$80)



Source: FactSet, Morgan Stanley Research

Why Overweight?

- Fits well with our thesis suggesting investors play low-cost coal
- Best in-class growth potential across all operating regions justifies Peabody's valuation premium to US peers, in our view
- Only US coal producer with direct exposure to Asia-Pac market
- Diversified mix between export metallurgical (~40% of 2011 EBITDA), Asia-Pacific thermal coal (~20% of 2010 EBITDA), and low-cost US thermal coal (~35% of 2010 EBITDA)

Key Value Drivers

- **Size:** Largest private sector and publicly-traded US coal producer with ~8 billion tons of reserves. Currently produces ~190 mmtpy in the US and is a leading producer in Australia
- **Low-cost operations in the US:** Growing opportunities for PRB and Illinois Basin to displace high-cost Appalachian production
- **Substantial growth potential in all operating regions:** Projected growth in Australia (23 mmt to 35–40 mmt), PRB (137 mmt to 150–175 mmt), Illinois B (32 mmt to 40–45 mmt) by 2015
- Trading & brokerage business contributing 5–15% of EBITDA

Potential Catalysts

- Dalrymple and Newcastle port and rail infrastructure expansions
- Benchmark hard coking coal price settlements
- New mines announced in PRB, Illinois Basin and Australia
- Developing interests in China, Mongolia, India and Indonesia
- Acquisition risk: \$1.4 billion cash on hand, \$2.8 billion liquidity
- US West Coast port development
- Minerals Resources Rent Tax (MRRT): BTU has suggested that its Australian projects currently in pre-construction phases will move forward should the MRRT move ahead in current form.

Price Target \$80		Based on 7.0x 2012e EBITDA, in-line with BTU historical multiple and at a premium to US producers, which we believe is warranted given its Australian and US growth potential on top tier reserve profile.
Bull Case \$100	Implies 6.8x Bull Case 2011 EV/2012 EBITDA	Australian growth accelerated as Asian markets tighten. Australian segment reaches 40 mmt LT, 35 mmt in 2012. Met coal capacity ramps up to 16 mmtpy LT, 13 mmt in 2012. Benchmark hard coking coal prices peak at \$316/t fob in 2012. New export terminals drive PRB pricing parity with Asian markets. School Creek PRB shipments commence in 2012. Illinois Basin growing to 50 mmtpy LT.
Base Case \$80	Implies 7.0x Base Case 2011 EV/2012 EBITDA	Consistent, above-trend growth in all operating segments. Australian shipments reach 38.5 mmt LT, 32 mmt in 2012. Met coal capacity ramps up to 14.5 mmtpy LT, 11.5 mmt in 2012. Benchmark hard coking coal prices average \$292-275/t in 2011-12. US thermal coal prices recover as utility stockpiles normalize. School Creek PRB shipments commence in 2013. Illinois Basin growing to 40 mmtpy LT.
Bear Case \$45	Implies 5.8x Bear Case 2011 EV/2012 EBITDA	Australian growth delayed; US thermal recovery stalls. Australian segment reaches 32 mmt LT. Met coal expansion delays and cancellations: 10 mmtpy LT. Hard coking coal contracts prices decline to \$175/t. US coal inventories remain above normal, pricing recovery stalls. School Creek PRB project deferred indefinitely. Illinois Basin growth stalls at 35 mmtpy LT.

Price Target Methodology and Key Risks

Ticker	Price Target	Valuation Methodology	Key Risks
BTU	\$80	Based on 7.0x 2012e EBITDA, in-line with Peabody's average historical multiple and at a premium to US producers, which we believe is warranted given its Australian and US growth potential on top tier reserve profile.	Weaker than expected Chinese imports; delayed ramp up of key Australian port expansions; weaker nat gas prices; tougher environmental regulations; higher Australian taxes; more modest recovery in US power demand.
AKS	\$24	Our \$24 price target is based on 10x our 2012e EPS of \$2.40 and 4.4x 2012e EBITDA, which is modestly below the long run average forward P/E of 11.3x and EV/EBTIDA of 4.7x.	As a high beta name, the stock is vulnerable to a broad market sell-off on macro concerns. New flat-rolled and auto steel capacity in the US market could limit pricing power.
X	\$70	Our \$70 price target is based on 8.1x our 2012e EPS of \$8.60 and 5.1x 2012e EBITDA, in line with the 10-year average forward P/E of 9.5x and EV/EBTIDA of 4.9x.	As a high beta name, the stock is vulnerable to a broad market sell-off. Overcapacity in the US market could limit pricing. Imports may tick up as struggling international competitors attempt to dump steel.
STLD	\$21	Our \$21 price target is based on our mid-cycle sum-of-the-parts analysis, less \$4 per share to exclude Mesabi value, which is probably too long-term for investors to pay for now. Our SOTP value of \$25 is 8.4x our mid-cycle EPS estimate of \$3.	As a high beta name, the stock is vulnerable to a broad market sell-off. China tightening may discourage investors from buying steel stocks
MUSA	\$22	Based on 11x our 2011 EPS estimate of \$2.02 The multiple represents a slight discount to a normalized Reliance Steel and Aluminum multiple, Metals USA's closest peer.	Risks include a sponsor overhang: Apollo owns 65% of MUSA. In addition, high leverage could limit growth. Restrictive covenants limit borrowing capacity, and the company's growth strategy depends on sufficient liquidity.
SCHN	\$42	We took the 10-year average ROE and applied it to the current book value to derive a mid-cycle EPS. We then used an average P/E multiple and discounted the result back to present.	Key upside risks include faster than expected pick up in the US construction market and a meaningful pickup in global scrap based steel production.
AA	\$22	Based on 13x our normalized EPS estimate of \$1.70, implying a 4.7% RoA, 50bp higher than the last 15-year average to give credit for restructuring, capital spending and cost cutting.	Key risks include the rate of US and global economic growth, potential ali price weakness, continued cost inflation, a weak USD, idled capacity restarts, and greater-than-expected aluminum production in China.
NOR	\$16	Based on DCF at current aluminum futures curve at 9.6% WACC and 0% terminal growth rate	Higher than expected power costs; labor/production disruptions; rate of US/global economic growth; potential aluminum price weakness; weak USD impact on non-US costs; idled capacity restarts; greater than expected Chinese aluminum production
FCX	\$65	Based on 4.9x our 2011 EBITDA estimate at \$4.45 copper price or 10.4x 2011 EPS.	Risks include an earlier and sharper correction in the copper price than we currently forecast, weaker-than-expected gold and/or molybdenum pricing, higher-than-expected capital costs associated with growth projects, and/or less impact on costs than expected from new operations.
MCP	\$90	Our price target is based on DCF using average REO prices of \$47/kg over the life of mine at 11% discount rate.	Delays in modernization plans or in securing the key land use permit, failure in commercialization of certain products, compression of downstream margins, changes in Chinese policy, capex and/or operating costs higher than our estimates.

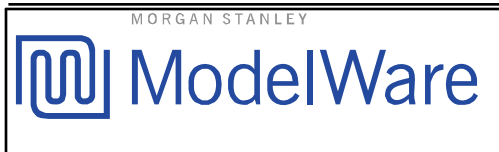
Comps

North America Metals & Mining	Stock Rating	Price 6/13/2011	MS EPS			Cons EPS			MS PE			Consensus PE		
			2011	2012	2013	2011	2012	2013	2011	2012	2013	2011	2012	2013
Non-ferrous														
AA Alcoa	Overweight	\$15.10	\$1.42	\$1.85	\$2.34	\$1.36	\$1.62	\$1.72	13.5	8.7	6.5	13.6	8.6	7.5
CENX Century Aluminum	Equal-Weight	\$14.41	\$1.65	\$2.10	\$2.75	\$1.62	\$1.95	\$2.14	8.8	6.9	5.2	8.9	7.4	6.7
NOR Noranda Aluminum	Overweight	\$13.58	\$1.46	\$1.70	\$2.05	\$1.62	\$1.74	\$1.73	9.3	8.0	6.6	8.4	7.8	7.8
FCX Freeport-McMoran	Overweight	\$48.33	\$6.54	\$7.38	\$6.54	\$6.18	\$6.33	\$5.70	7.4	6.5	7.4	7.8	7.6	8.5
MCP Molycorp	Overweight	\$48.94	\$1.55	\$3.56	\$7.00	\$1.53	\$4.43	\$8.68	31.5	13.8	7.0	31.9	11.0	5.6
Gold														
ABX Barrick Gold	++	\$43.39	\$4.22	\$4.00	\$3.74	\$4.37	\$4.57	\$4.49	10.3	10.9	11.6	9.9	9.5	9.7
GG Goldcorp Inc.	Equal-Weight	\$46.24	\$1.95	\$2.17	\$1.91	\$2.31	\$2.69	\$2.87	23.7	21.3	24.3	20.0	17.2	16.1
KGC Kinross Gold Corp.	Equal-Weight	\$15.50	\$0.63	\$0.79	\$0.75	\$0.69	\$0.94	\$0.94	24.7	19.6	20.6	22.5	16.5	16.6
NEM Newmont Mining	Equal-Weight	\$51.90	\$4.04	\$3.91	\$3.76	\$4.22	\$4.40	\$4.47	12.8	13.3	13.8	12.3	11.8	11.6
Coal														
ACI Arch Coal	++	\$25.15	\$2.50	\$4.43	\$5.09	\$2.50	\$3.92	\$4.39	10.0	5.7	4.9	10.0	6.4	5.7
CLF Cliffs Natural Res.	Equal-Weight	\$83.49	\$15.18	\$14.72	\$13.02	\$14.48	\$14.57	\$12.37	5.5	5.7	6.4	5.8	5.7	6.8
CLD Cloud Peak	Equal-Weight	\$19.51	\$1.69	\$2.06	\$3.08	\$1.77	\$2.08	\$2.87	11.5	9.5	6.3	11.0	9.4	6.8
CNX Consol Energy	Equal-Weight	\$47.15	\$2.95	\$4.65	\$5.28	\$2.94	\$4.50	\$4.95	16.0	10.1	8.9	16.0	10.5	9.5
PCX Patriot	Underweight	\$20.57	\$0.40	\$2.50	\$2.61	\$0.68	\$2.78	\$2.59	NM	8.2	7.9	30.1	7.4	7.9
BTU Peabody	Overweight	\$53.22	\$5.00	\$6.12	\$6.10	\$4.54	\$6.00	\$5.95	10.6	8.7	8.7	11.7	8.9	8.9
Steel & Ferrous														
AKS AK Steel	Overweight	\$14.75	\$1.50	\$2.40	\$3.00	\$1.30	\$1.83	\$1.95	9.8	6.1	4.9	11.4	8.1	7.6
CMC Commercial Metals	Equal-Weight	\$13.55	\$0.25	\$1.65	\$2.60	\$0.20	\$1.71	\$2.11	NM	8.2	5.2	NM	7.9	6.4
MUSA Metals USA	Overweight	\$14.40	\$1.50	\$1.95	\$2.40	\$1.57	\$1.94	\$2.00	9.6	7.4	6.0	9.2	7.4	7.2
NUE Nucor	Equal-Weight	\$39.46	\$3.30	\$4.75	\$5.25	\$2.89	\$3.90	\$4.17	11.9	8.3	7.5	13.7	10.1	9.5
SCHN Schnitzer Steel	Underweight	\$53.25	\$3.80	\$4.60	\$5.30	\$4.20	\$5.02	\$5.70	14.0	11.6	10.1	12.7	10.6	9.3
STLD Steel Dynamics	Overweight	\$15.77	\$1.90	\$2.90	\$3.05	\$1.83	\$2.26	\$2.35	8.3	5.4	5.2	8.6	7.0	6.7
X US Steel	Overweight	\$42.16	\$4.25	\$8.60	\$9.60	\$2.77	\$5.63	\$6.05	9.9	4.9	4.4	15.2	7.5	7.0

*Pens-Adj = Enterprise Value and MS EBITDA adjusted for Pension and OPEB "ASIF" = As-Stated-in-Financials, excluding Pension and OPEB ASIF presented because we believe it is most comparable to consensus

North America Metals & Mining	Current EV, Pension-Adj		MS EBITDA, Pens-Adj			MS EBITDA, ASIF			Cons EBITDA, ASIF			MS EV/EBITDA, Pens-Adj			MS EV/EBITDA (ASIF)			Cons EV/EBITDA (ASIF)		
	2011	2011	2011	2012	2013	2011	2012	2013	2011	2012	2013	2011	2012	2013	2011	2012	2013	2011	2012	2013
Non-ferrous																				
AA Alcoa	32,843	29,590	4744	5647	6994	4658	5623	7038	4390	4739	5505	7.6	5.0	3.9	7.3	4.8	3.7	8.0	5.1	4.2
CENX Century Aluminum	1,567	1,456	257	296	393	283	326	422	269	318	364	6.1	5.3	4.0	5.2	4.5	3.4	5.4	4.6	4.0
NOR Noranda Aluminum	1,297	1,297	304	323	367	304	323	367	295	310	319	4.3	4.0	3.5	4.3	4.0	3.5	4.4	4.2	4.1
FCX Freeport-McMoran	48,297	48,297	12950	14498	12759	12950	14498	12759	12665	13029	11786	3.7	3.3	3.8	3.7	3.3	3.8	3.8	3.7	4.1
MCP Molycorp	3,594	3,594	210	529	963	210	529	963	183	524	1115	17.1	6.8	3.7	17.1	6.8	3.7	19.6	6.9	3.2
Gold																				
ABX Barrick Gold	47,707	47,707	7666	7529	7246	7666	7529	7246	8050	8576	8604	6.2	6.3	6.6	6.2	6.3	6.6	5.9	5.6	5.5
GG Goldcorp Inc.	36,748	36,748	2875	3352	3114	2875	3352	3114	3357	3848	4024	12.8	11.0	11.8	12.8	11.0	11.8	10.9	9.6	9.1
KGC Kinross Gold Corp.	16,838	16,838	1898	2100	2040	1868	2100	2040	1942	2152	2237	8.9	8.0	8.3	9.0	8.0	8.3	8.7	7.8	7.5
NEM Newmont Mining	26,215	26,215	4900	5283	5068	4900	5283	5068	4990	5375	5336	5.4	5.0	5.2	5.4	5.0	5.2	5.3	4.9	4.9
Coal																				
ACI Arch Coal	5,616	5,566	1025	1477	1673	1022	1476	1673	1064	1465	1600	5.5	3.8	3.4	5.4	3.8	3.3	5.2	3.8	3.5
CLF Cliffs Natural Res.	17,157	16,859	3757	3954	3587	3744	3944	3579	3297	3694	3411	4.6	4.3	4.8	4.5	4.3	4.7	5.1	4.6	4.9
CLD Cloud Peak	1,419	1,419	333	379	482	333	379	482	341	372	440	4.3	3.7	2.9	4.3	3.7	2.9	4.2	3.8	3.2
CNX Consol Energy	16,622	14,295	2058	2690	2938	1788	2414	2654	1804	2350	2582	8.1	6.2	5.7	8.0	5.9	5.4	7.9	6.1	5.5
PCX Patriot	2,992	2,113	450	722	738	337	608	623	346	591	629	6.6	4.1	4.1	6.3	3.5	3.4	6.1	3.6	3.4
BTU Peabody	16,418	15,750	2748	3213	3462	2656	3125	3375	2489	3065	3119	6.0	5.1	4.7	5.9	5.0	4.7	6.3	5.1	5.1
Steel & Ferrous																				
AKS AK Steel	3,312	2,283	592	745	830	554	724	830	460	577	620	5.6	4.4	4.0	4.1	3.2	2.8	5.0	4.0	3.7
CMC Commercial Metals	2,511	2,511	315	561	736	315	561	736	296	555	628	8.0	4.5	3.4	8.0	4.5	3.4	8.5	4.5	4.0
MUSA Metals USA	1,005	1,005	144	169	196	143	169	196	156	182	186	7.0	6.0	5.1	7.0	6.0	5.1	6.4	5.5	5.4
NUE Nucor	14,918	14,918	2426	3090	3296	2426	3090	3296	2217	2789	2977	6.1	4.8	4.5	6.1	4.8	4.5	6.7	5.3	5.0
SCHN Schnitzer Steel	1,755	1,755	238	280	232	238	280	232	249	292	303	7.4	6.3	7.6	7.4	6.3	7.6	7.1	6.0	5.8
STLD Steel Dynamics	5,767	5,767	1068	1454	1465	1068	1454	1465	1051	1248	1290	5.4	4.0	3.9	5.4	4.0	3.9	5.5	4.6	4.5
X US Steel	11,851	8,937	2118	3098	3309	2067	2988	3226	1710	2339	2523	5.6	3.8	3.6	4.3	3.0	2.8	5.2	3.8	3.5

*Pens-Adj = Enterprise Value and MS EBITDA adjusted for Pension and OPEB "ASIF" = As-Stated-in-Financials, excluding Pension and OPEB ASIF presented because we believe it is most comparable to consensus

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(as of May 31, 2011)

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Stock Rating Category	<u>Coverage Universe</u>		<u>Investment Banking Clients (IBC)</u>		
	Count	% of Total	Count	% of Total IBC	% of Rating Category
Overweight/Buy	1153	41%	464	48%	40%
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Not-Rated/Hold	108	4%	20	2%	19%
Underweight/Sell	390	14%	108	11%	28%
Total	2791		957		

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